

# Resume'

## **Varun Markam**

Address : Plot No.- 6, Narmada Valley Phase 2,  
Khajuri Kalan, Bhopal

Mobile : 9770659573

Email : [varunmarkam@gmail.com](mailto:varunmarkam@gmail.com)

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Date :

Dear Sir/Madam,

This has reference to above referred position for which I am submitting my brief resume.

I am a **Automobile Professional**, Graduated in B.com, having **13 years** of enriched experience in operating automobile dealerships.

I am looking forward for a suitable placement in your esteem organization which could match up with my profile. I shall highly appreciate your consideration.

Name : **Varun Markam**

Date of Birth : 24<sup>th</sup> November 1988

Gender : Male

Permanent/Present Address : Plot No.- 6, Narmada Valley Phase 2, Khajuri Kalan, Bhopal

Mobile : 9770659573

Email Address : [varunmarkam@gmail.com](mailto:varunmarkam@gmail.com)

Marital Status : Married

Health : Excellent

Language Known : Hindi, English

### **Educational Qualification:**

Graduated in B.COM from IODE, Barkatullah University, Bhopal

PGDCA, From Makhanlal Chaturvedi National University, Bhopal

ITI in Diesel Mechanic NCVT From, Millennium College, Bhopal

### **Skills:**

MIS Handling, Command On EXCEL, SOP, KRA, and KPI.

## **Executive Summary**

A forward thinking, ambitious, self driven team player with excellent communication & behavioral skills, Automobile Professional with an open & approachable nature possessing a flair for dealing with people at various levels & the ability to establish progressive systems in competitive organizations.

### **Work Experience 13 Years of experience in Automobile Sector**

#### **Past Job Profile -**

**Name of Organization :** "M/S RAISEN ROAD KTM" (Surjeet Auto Agency)

**About The Organization :** An Authorized dealer ship of KTM-Sport motorcycle AG (Two Wheeler & Pro-biking Dealership)

**Designation :** Sales & Service Manager

**Date of Joining :** 1<sup>st</sup> July 2012 to 31<sup>st</sup> Jan 2025.

#### **Past Job Profile -**

**Name of Organization :** Honda BigWing, (BGS, Bhopal)

**About The Organization :** Honda BigWing is a division of Honda Motorcycle and Scooter India (HMSI) that focuses on premium motorcycles, offering exclusive dealerships and services for these models.

**Designation :** Sales Manager

**Date of Joining :** 1<sup>st</sup> Feb 2025 to 31<sup>st</sup> May 2025.

#### **Current Job Profile -**

**Name of Organization :** Suvega Yamaha

**About The Organization :** Authorized Yamaha Premium Bike & Scooter Blue Streaks Dealership.

**Designation :** Sales Manager

**Date of Joining :** 1<sup>st</sup> June 2025 to Till

**Job Profile :** Achieve growth and hit sales targets by successfully managing the sales team. Design and implement a strategic business plan that expands company's customer base and ensure it's strong presence. Own recruiting, objectives setting, coaching and performance monitoring of sales representatives. Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs. Present sales, revenue and expenses reports and realistic forecasts to the management team. Identify emerging markets and market shifts while being fully aware of new products and competition status.

**Declaration**

I hereby confirm that above mentioned information is true.

Date:

Place: Bhopal

**(Varun Markam)**