# **SAURABH TRIVEDI**

Phone: 9039800160

Email: Saurabhtrivedi289@gmail.com

Date of Birth: 04 July 1998

Location: Sironj, Madhya Pradesh

## PERSONAL PROFILE

Motivated and dedicated sales officer seeking a full-time position to further enhance my skills and gain valuable experience

#### OTHER SKILLS

- Bilingual: Fluent in Hindi and English
- Avid reader, writer, and nature photographer

### **EMPLOYMENT HISTORY**

#### Sales Officer - KCC Loan

HDFC Bank, Sironj - August 2023 to November 2024

- Specialized in Kisan Credit Card (KCC) loans
- Assisted farmers with loan applications, documentation, and disbursements
- Maintained strong client relationships in rural areas
- Consistently met monthly disbursal targets and provided ongoing support

## **CASA Sales Executive**

Axis Bank, Sironj - January 2023 to August 2023

- Focused on acquiring and servicing Current and Savings Accounts (CASA)
- Promoted cross-selling of financial products including loans and insurance
- Engaged in field marketing and lead generation activities
- Built lasting client relationships and ensured high satisfaction

#### **ACADEMIC PROFILE**

- Bachelor of Arts RNTU, Bhopal (Class of 2021)
- 12th Class MP Board (Pass out 2018)
- 10th Class MP Board (Pass out 2013)