

K.Satheesh Kumar

Service & Sales Executive

Professional Summary

Dynamic and customer-oriented Bike Service and Sales Executive with 4 years of combined experience in two-wheeler servicing and showroom sales. Skilled in diagnosing mechanical/electrical issues, handling customer queries, upselling bike models and accessories, and ensuring high customer satisfaction. A quick learner with strong communication skills and technical knowledge of multiple bike brands

Work Experience

Bike Service & Sales Executive

BM Motors Bajaj Authorised Dealership - Permalnallur.

Jan 2023 - Present

- Conducted regular servicing, repairs, and pre-delivery inspections of Honda two-wheelers.
- Assisted walk-in customers with bike selection, feature explanations, and test rides.
- Achieved monthly sales targets consistently and helped customers with finance and insurance processing.
- Handled after-sales service follow-ups, ensuring repeat business and customer satisfaction.
- Managed job cards, spare parts billing, and coordination between workshop and showroom.

Educational Background

B.E - Automobile Engineering,

Kongu College of Engineering, Erode.

August 2016 - May 2020

HSC

Najappan Higher secondary school, Tiruppur.

May 2016

SSLC

Najappan Higher secondary school, Tiruppur.

May 2014

Contact

1/219 F, Sri Lakshmi Nagar,
Ettiveeram Palayam, Avinashi,
Tiruppur - 641666
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9943916215

Skills

Technical Skills

- Bike Servicing & Maintenance
- Motorcycle Diagnostics
- Spare Parts Knowledge
- Customer Handling & Negotiation
- Sales & Upselling Techniques
- Finance & Insurance Assistance
- Job Card and Billing Systems
- Test Ride Coordination

Tools/Software

- MS office

Languages

- Tamil
- English

Additional Information

- Nationality - Indian.
- DOB - 18/10/1999
- Marriage status - Married
- Father Name - M.Kumar