

MANOJ KUMAR

Work Experience.

H.NO.4069, Street Kaseru Walan
near Rama Krishna Metro Station
Pahar Ganj New Delhi-110055
Mobile: +91 9871256863.

Email:
Amitmk183@gmail.com

Recognized for high creativity &
analytical abilities to improved
organizational productivity and
performance.

Proven Expertise

Product placement
Space planning
Creative
Brand Marketing
Maximizing sales opportunities
Fixture layout

Academic Qualification

10th passed in 2010.
12th Passed in 2012.
Graduation Completed in 2016.

Personal Details

Date of Birth – Oct 23, 1990
Languages known – English
& Hindi.

- Presently working with **EOX ELECTRIC AUTOMOBILE** Company as a Senior sales Representative in B2C & B2B Section from 2024.
- Worked with **Fab india Limited** as a Senior Customer Relationship Executive with (S-3 Band) From October 2019 to 2024.
- Worked with **Arvind Lifestyle Brands Ltd in Brand (U.S.POLO.ASSN)** A Fashion Assistant From 2018 To 2019.
- Worked With **Bestseller Retail India Pvt.Ltd In Brand (Jack N Jones)** A Senior Visual Merchandiser From 2011 To 2018.
- Worked With **Reebok Brand** As A Sales Executive From 2009 To 2011.
- Worked With **McDonald** As A Crew Member From 2008 To 2009.

Achievements

- Being Awarded with **FIVE STARS** under the **FRONT LINE SERVICE** program for the excellent sales performance.
- Certified by **Managing Director for Being Fabindia Ambassador** to set high standard.
- Awarded 8th times consecutive achieving quarterly target by **Managing Director**
- **Awarded** For Best Store Visual Merchandiser In Year 2016-2017.
- **Awarded** For Best Store Visual Merchandiser In Year 2015-2016.
- **Promoted** As A Senior Visual Merchandiser In 2014.
- **Promoted** As A Store Visual Merchandiser In 2013.

Key Functional Area and Responsibilities

Visual Merchandising

- Take Care **SIS COUNTER** In The Absence Of Area V.M.
- Implementing window display and in-store branding for Jack & Jones.
- Placing of new stock on sales floor and on wall sets to create a visually pleasing outlook throughout the store while maintaining company's styling expectations a brand image.
- Responsible for creating weekly looks within a set group of "Focus Style."
- Analyzing weekly sales reports and rotating stock to ensure maximum sales turnover.
- Organizing the effective and efficient utilization of store space.
- Responsible for dressing and changing all mannequins throughout the store on a weekly basis.
- Installing all windows and wall solutions as per standards.

Co-Ordinate

Interfacing with people at all levels, managing healthy work environment and inculcating bonded teamwork with high work ethics.

Dealing with the clients and their requirements. Regular follow-up with team mates and clients. Training new staff.

Upkeep and Store Maintenance

High standards of store maintenance at all time.

Ensure that the store environment is welcoming, warm and ambient.