

ARUN KUMAR

Om Nagar Mithapur Badarpur , 110044 | 9711615644 | arunaoni839@gmail.com

Summary

Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge, and leverage my learnings.  
Enthusiastic sales professional with background in cold calling and lead generation. Delivers impeccable product demonstrations and presentations. Achieves high conversion rates with tailored sales approach.  
Shop worker attentive to customer needs and ready for high tempo work. Delivers positive and professional service to people of different backgrounds. Accurate in money handling and payment processing.

Experience

**Sales Associate** 08/2023 to 05/2025  
**Home Credit India**  
• Participated in continuous product development training to maximise sales potential.  
• Customised service offerings to accommodate consumer needs.  
• Managed customer relationships through consultative sales techniques to attain individual sales goals.

Skills

- Good Knowledge of Internet
- Basic knowledge of computer
- Basic MS. Office (Word pad, Excel, Power point)
- Product knowledge
- Customer engagement
- Client relationship building
- Stock counting
- Cash handling accuracy
- Customer relationship management software
- Upselling techniques
- Cash management
- Product knowledge retention
- Inventory management
- Online sales
- Customer Service
- Cross-Selling proficiency

Education

**12th** 01/2023  
SARVODAYA BAL VIDYALAYA  
Board: C.B.S.E

**10th** 01/2021  
SARVODAYA BAL VIDYALAYA  
Board: C.B.S.E

**Bachelor of Business Administration: GENERAL**  
Persuing BBA at JB knowledge park (MDU) Rohtak Manjhawali faridabad

Personal Information

- Father's Name: Anant Kumar
- Date of birth: 08/09/2005
- Gender: Male
- Nationality: Indian
- Marital status: Unmarried
- Religion: Hindu

Disclaimer

I hereby declare that all the above information provided by me is correct according to the best of my knowledge and beliefs.

Languages

**Hindi** : First language  
**English** :  B1  
Intermediate