

Harsh Khandelwal

Devi Dayal appartment, G.T.Road sahibabad,Ghaziabad.
8800260911 | Harshkh997@gmail.com

Objective

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

Experience

- Anjali enterprises (multi brand footwear showroom)** April-19 - Currently working
Store manager
 - Managing all Store operations.
 - Hiring staff. Trained them and encourage them for achieving sales targets.
 - Interact with customers and push them to purchase more items which are usefull for them.
 - Updating and making of sales reports.
 - Biling and collecting payments from customer.
 - Managing inventory properly.
 - Managing the display of products according the fashion trends.
 - Focus on the ageing products sale .
 - Tracking AVP and UPT on daily basis.
 - Tries to achieve the better conversions rate.
 - Gives customer satisfaction by resolving their issues.
 - Tracking KPI for better performance.
- Anjali enterprises (multi brand footwear showroom)** July 2017 - March 19
Sales executive
 - Interact with customers and understand their needs.
 - Sales products to customer of their need and recommend them other products of their use .
 - Showing customer discounted article which are in their sizes and advise them for purchase them for their benefit.
 - Keep all the display shelf clean and display all the articles properly.
 - Gaining knowledge about the products and their materials diffrences.
 - Tries to increas conversions and UPT for achieving sales targets and growth.
 - Keeping all the stock cleaned and manage at their racks properly.

Education

- P.M. College of engineering** 2014-2017
Diploma
85%
- Ghaziabad public school** 2014
Higher studies
7.0

Skills

- Retail sales. •Store management. •Footwear and apparel knowledge. •Team leadership. •Stock mangement . •Communication skills. •Customer handling. •KPI reports making. •Making Excel reports. •Hard working.

Personal Details

- Date of Birth : 23-10-1997
- Marital Status : Married

- Gender : Male

Interests

- Cricket.
- Reading books

Languages

- English
- Hindi

Declaration

- I do hereby declare that the above statements mentioned in my resume are true and correct to the best of my knowledge and belief.