

Resume

Sachin mahajan
B.E Automobiles

BRIEF OVERVIEW:-

1. worked with Para pune auto research association} on a project concerned to emission norms of govt. Euro ii in the year 1999-2000
2. interactive study of maruti engine type -i -ii at c.i.l chowgule .industries ltd. Auth. dealer maruti vehicles .in pune mah.
3. Attended training of m.p.f.i maruti vehicles under the guidance of Mr. t.k ghosh. Regional training head. At Kolkata.
4. Worked with akshay Toyota initially as senior marketing executive. To boost up up labour revenue. Later worked as job controller. Service dept under the guidance of Mr. Mainak nandi {service engineer.} T.k.m in the year 2001
5. Further had an opportunity to work with shivam automobiles. {Tata motors} p.c.b.u at dhamatri. Chhattisgarh. My job profile was works manager. In

The year 2003

6. again had an opportunity to associate myself with jaika automobiles .Tata motors .c.v.b.u dealer at jagdalpur. .Chhattisgarh. In the year 2007

7. associated with sanghi bros Indore..dealers for { Tata commercial vehicles from the year 2010.as works manager. it's been more than 6.years looking after all cng vehicles right from Tata magic and Tata cng buses, and all Tata commercial vehicles,

8. Again designated as works manager at Midwest auto sales pvt ltd Indore for a period of 1yrs year 2017

9. again had a worked with Ashok Leyland Rajesh motors for tenure of 1.5yrs 5jan 2018

10. presently had worked with jaika automobiles pvt Ltd Jagdalpur from the year july 2019 for all Tata commercial vehicle's

professional experience:-

1. specialised in maruti cars for a period of one year at c.i.l

chowgule ind .ltd pune during the year 1999-2000. initially I joined as apprentice. later on i was deputed as floor in charge.

2. Attended workshop {good housekeeping training} held at akshay Toyota .raipur.chhattisgarh.

3. While i was working as a works manager at Shiva automobiles.dhamtari.chattisgarh. i had an attended training. Duration was 12days..

For works manager {product knowledge update all model} at k- block .pimpri. Pune under the guidance of Mr. Raghuvanshi {coordinator} {customer training .centre.}

4. After the completion of works manager training .i had been certified by Tata motors e-8{wing} chinchwad successfully completed the course..

5. Presently designated as manager works at sanghi bros p. ltd Indore looking after all cng vehicles right from Tata magic cng to Tata cng buses. All euro iii & euro IV vehicles.

Responsibilities:-

1. The role of a works manager is to implement business strategies.

2. responsibility involves to plan, execute, and implement strategies. To derive revenue and make the most of the product.

3. To search out prospects and the constant craving to be on the top in terms of lubes .labour and spares

sales.

4. To chalk out weaker areas of service dept. and inculcate .effective measures to overcome those constrains..

5. To imbibe friendly atmosphere in workshop and reward teams {workshop} for their excellent performance. From time to time.

6. Weekly group discussion with subordinates. so as to have their suggestion on various. Issue. .it's basically to cultivate a friendly atmosphere .and to take care of workshop staff .so as no one should feel neglected. Or ignored.

7. Creating a general awareness in regard to newly launched models .and develop know -how. Of the product.

8. Organizing free checkup service camp.

9. To organize service campaign.

**10. To provide assistance to customers
Round the clock.**

11. Daily monitoring of job cards.

12. Daily keep a track of vehicles received.

13. Daily reporting from various workshop staff. With regard to their designation.

14. Monitoring each bay according to time cost deviation method. And figuring out time consumed per bay per vehicle.

15. To keep a record of vehicles repaired on site .and verify that money received in accord to job done is justified or not. Bearing in mind the time consumed.

16. Job shuffling on the floor especially keeping in mind the young and the upcoming stalwarts. Whom you can rely on .will be productive and stay in the long run.

17. Collecting reports from receptionist cum/ tele calling individual for approaching various customers for ex:- service reminders, post service follow-up. Next service due reminders and so on.

18. The key role of works manager. Is to think on his

feet.

19. Ability to act decisively.

20. Ability to grasp concepts.

21. Problem solving capabilities.

22. ict literacy.

23. Ability to communicate clearly and persuasively.

24. Good organizational skills.

25. Willingness to devote his inner being.

26. Ability to work under pressure. And to deadlines.

27. Ability to work in a logical and systematic manner.

28. Should have sound judgment.

29. Ability to motivate others.

Achievements:-

- 1.generated demand of the product in the entire region successfully.
2. Carried out product performance .analysis and feedback obtained successfully.
3. Organised free service campaign in various parts of the region. Successfully
- 4.attended works manager training at Tata motors p.c.b.u. k- block pune. mah. And here by certified by Tata motors. In the year 2004.
5. Attended works manager training at Tata motors c.v.b.u. chinchwad pune. On 15th of nov2008.
6. well versed with obd ii technology. Specialized in tata prima vehicles.
7. Thorough know –how of all software & hardware of Tata motors available at, ed.tatamotors.com.

academic qualification:-

pune university 2000-2001. Degree {automobile. Engineering} dyaneshwar. Vidya peeth. ILS road pune .Maharashtra.

basic skills:- proficient with the use of internet as well worked on Siebel .{crmdms} software for Tata motors .on line . Management.

personal details:-

name:- sachin mahajan.

Father name: - v.m mahajan.

Expected salary:- 7lacs. {Negotiable}

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