

# Param Kishan Gaule

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## Experience

### Sales executive

Jan 2019 - Current

Param Automobile

•Collaborative Used Car Sales Manager with strong business acumen and 4 years of progressive and relevant sales management experience.dedicated to consistently meeting vehicle sales quotas through expert management and leadership of sales team.skillful in maintaining used car inventory.forecasting sales and motivating team to reach sales target.

### Operations Executive and Driver

June 2024 - Dec 2024

Mody Skoda Pvt.Ltd

•Effectively and efficiently identified and solved all problems that impacted direction of business.  
•Applied excellent problem-solving process development and strategic implementation skills to lead and support all areas of operations.  
•Strategically co-ordinated operations according to objectives and capabilities, effectively allocating resources to meet demands.

### Event management and Event co-ordinator freelancer

Jan 2024 - Current

Vthink hospitality

- Coordinated and executed events from concept to completion, ensuring timely and within-budget delivery
- Managed event logistics, including venue selection, catering, audio-visual equipment, and vendor relationships
- Developed and implemented event marketing strategies to promote events and increase attendance
- Collaborated with clients to understand their vision and objectives, providing personalized event solutions
- Conducted site visits, managed event setup and teardown, and ensured compliance with safety and regulatory requirements
- Coordinated with event staff, vendors, and suppliers to ensure seamless event execution
- Troubleshooted and resolved any event-related issues that arose, providing excellent customer service to clients and attendees.

- Event planning and management
- Logistics and operations
- Hampers management
- FNB management
- Shadow
- Showrunner
- Store Manager

## Education

Course / Degree	School / University	Grade / Score	Year
SSC	P.J Pancholia High School	50%	2016-2017
ITI Automobile Engineering	Don Bosco ITI	B	2022
Stocks Market and Forex	Booming Bull Academy	60%	2023-2024

## Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

## Skills

Good analytical Hard worker sincerely and honorable with work and company, Team management , Team leading, Problem solving

## Interests

Cricket, Travelling, Music, Food, Car Riding

## Languages

English, Hindi, Marathi, Gujarati, German - Level (A1)

## Additional Information

- Basic Pc work, MS Word, Excel
- Cold calling, Handling customers, resolving the queries.
- Designing and Development of Electric Formula Cars.



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