

Nationality: Indian Date of birth: 19/11/2002 Haridwar, Uttarakhand, India

- Expertise in cultivating strong customer relationships has resulted in enhanced sales performance and loyalty. Proficient in teamwork and adaptability, fostering collaborative environments that enhance productivity.

Skills

- Problem Solving — Teamwork — Customer Relations
- Time Management — Adaptability

Employment History

Key account manager at
Spinny cars, Gurgaon

November 2023 — May 2025

- Created and maintained key customer relationships, resulting in increased sales and channel partners satisfaction
- Demonstrated excellent communication and interpersonal skills when dealing with channel partners
- Developed and maintained relationships with channel partners to facilitate sales and identify new business opportunities

Customer support
executive at Cariotauto
[Cars24], Gurgaon

November 2023 — August 2023

- Utilized problem-solving skills to identify customer pain points and develop innovative solutions
- Analyzed customer feedback and created detailed reports to inform product development decisions
- Developed and implemented a customer service survey that identified customer service issues and allowed for quick resolution of customer complaints

Key account manager at
Satyacars, Gurgaon

March 2021 — October 2023

- Demonstrated excellent communication and negotiation skills to close deals with difficult customers
- Utilized customer relationship management (CRM) software to track customer interactions and follow-up with leads
- Developed a network of automotive industry contacts that resulted in an increase in new sales

Education

B.B.A, Sikkim University

April 2023

12th, U.P Board, Bareilly

March 2019

10th, U.P Board, Bareilly

2017

Hobbies

Writing
Reading
Books

Languages

Hindi

English