

# Resume



**Name: Arpit Tiwari**

**Mob: 9140705244**

**E-Mail: arpittiwari vibhu@gmail.com**

## **Career Objective**

To secure a challenging position in an organization where I can cultivate my Managerial and leadership skills for being all-round professional and I can utilize my skills and abilities and enhance my position in market.

## **Education Qualification**

Course/ Certificate	Board/University	School/College Name	Year of Passing
MBA	C.S.J.M. University Kanpur	SBM CSJMU	2022
B.Sc	C.S.J.M. University Kanpur	C.S.S.J Mahavidyalay	2015
Senior Secondary	U.P.Board	St. John Inter college	2012
Secondary	C.B.S.E.Board	Kendriyavidyalay O.E.F	2010

## **Professional Certification**

- ☐ Introduction To Excel
- ☐ Advance Digital Marketing

## **Project and Internships**

- ☐ Completed internship from Bizup From Marc 2022 to Sep 2022

## **Working Experience**

**Feb 2024- October 2024**

**Job Description : Sales Associate**

**LenskartPvt Ltd**

- Generate sales revenue
- Assist customers

**May 2023 to Jan 2024**

**Job Description : Key Account Manager**

**Cars 24 Pvt Ltd**

- Generate Sales Revenue
- Assisting And coordinating with Dealer

**Oct 2022 to May 2023**

**Job Description : Key Account Manager**

**Girnarcare Pvt Ltd**

- Generate Sales Revenue
- Assisting And coordinating with Dealer.

**May 2018 to Nov 2019**

**Job Description : Business Development Manager**

**Abhinav Hire Purchase Ltd**

- Performing basic admin duties.
- Building and maintaining customer relationship.
- Identifying and pursuing new business opportunities
- Assisting and coordinating with Sales team.

**March 2017 to April 2018**

**Job Description : Sales Executive**

**G Tech Corporation**

- Managing customer relationship
- Identify new sales lead.
- Generate Sales Revenue

Technical Skills	Soft Skills
MS Word Ms Excel MS PowerPoint	Team Management Interpersonal Skills Problem Solving

### Interest & Hobbies

- ☐ Cricket
- ☐ Travelling
- ☐ Reading

### Personal Details

**Father's Name:** Sarvesh Kumar Tiwari  
**Mother's Name:** Alka Tiwari  
**Address:** 3A/5 Maunighat Azad nagar Kanpur 208002  
**DOB:** 10-Jan-1995  
**Gender:** Male  
**Marital Status:** Single  
**Language Known:** Hindi, English

### Declaration

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

**Place: Kanpur**

**Date:**

**Signature**