

CURRICULUM VITAE

CHAMAN VERMA

A-358C DDA Flats

Ranjit Nagar

New Delhi - 110008

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CAREER OBJECTIVE

- To work in an organization having ambition and to achieve success in a career by Smart work, proper planning, co-operation and discipline by adopting positive approach.

EDUCATIONAL QUALIFICATION

- **High School Passed from C.B.S.E in 1995.**
- **Intermediate School Passed from C.B.S.E in 1998.**
- **Graduation from Delhi University in 2001.**

PROFESSIONAL QUALIFICATION

- **Diploma in Computer Application.**

WORK EXPERIENCE

- **Presently working in T R Sawhney automobiles Pvt Ltd (Nexa) as a Sr. Relationship Manager from june 2023 to till Date**
- **Worked with Motorcraft Sales Pvt Ltd (Nexa) as a Relationship Manager from August 2022 to May 2023.**
- **Worked with Shree Finance as a Team Manager from 2017 to 31st janauray 2022.**
- **Worked with Libra Hyundai Car Dealer as a Team Leader from 2014-2017.**
- **Worked with HDFC Bank as a Team Leader dealing with Personal Loans from 2006-2014.**
- **Worked with ICICI Bank as a Team Leader dealing with Personal Loans from 2001-2006.**

JOB PROFILE

- Job Profile Includes understanding & The Product Sales & Finance Schemes to market the concept of competition & rate of interest of different banks.
- The Job started with making Regular follow up, cold calls, collecting Databae, graduating up to Handing enquires and closing the independently and with the help of team.

JOB RESPONSIBILITIES

- To provideproduct knowledge to team (like Vehicles, finance & add ons).
- To visit Costumers to help S.O. to close the enquiry.
- To do role play activities after morning meeting (NAB & FAB)
- To set their targes after Permissions by SM.
- Regular Check of Follow Ups & Check Hot, Cold & Warm Enquiries to close enquiry according and achieving of target.

PRODUCT UNDERTAKING

- Intenseive study of sales & marketing. Made Comparative study of Finance Option of Multinational Bank (Kotak Mahindra, Axis Bank, SBI, ICICI & HDFC).

CO-CURRICULAR ACTIVITIES

- Organized road shows & sales Promotion Campaigning.

STRENGTH

- I am self motivated, Cooperative Supportive and Optimistic Person. I Can Work in challenging atmosphere and I can keep myself cool in hard times.

PERSONAL DETAILS

Father's Name	:	Sh. Tika Verma
Date of Birth	:	07 TH January 1981
Gender	:	Male
Religion	:	Hindu
Nationality	:	Indian
Marital Status	:	Married
Languages known	:	Hindi, English

Date:-.....

Place:

(CHAMAN VERMA)