

CURRICULUM VITAE

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EDUCATIONAL QUALIFICATION

- HIGH SCHOOL
- INTERMEDIATE- PCM STREAM
- GRADUATION - BACHELOR OF ARTS(SOCIOLOGY AND POLITICAL SCIENCE)

IDEAL DEGREE COLLEGE (LUCKNOW)

WORK EXPERIENCE

- AS A FREELANCER 7 YEAR EXPERIENCE IN SALES

OBJECTIVE IN JOB

- SALES IS THE ENGINE OF A COMPANY, AS IT DERIVES THE REVENUE FOR A COMPANY AND GENERATES PROFIT THAT'S WHY IT IS CHALLENGING BUT HIGH PAYING OPPORTUNITY.
- MY OBJECTIVE IS TO REPRESENT THE COMPANY AND BRING VALUE TO THE CLIENTS/CUSTOMER BY SERVING AND SELLING PRODUCTS/SERVICE TO GENERATE REVENUE AND BRING SALES FOR THE COMPANY.

SKILLS

- INTERPERSONAL SKILL
- BUILDING RELATIONSHIP WITH THE CUSTOMER AND CLIENT.
- EMOTIONAL INTELLIGENCE TO ADJUST AND UNDERSTAND THE NEED OF THE CUSTOMER AND SERVE ACCORDINGLY AND PITCH PRODUCT/SERVICE.
- FLUENT ENGLISH SPEAKING.
- BASIC DIGITAL MARKETING SKILLS

- TEAM MANAGEMENT
- MARKETING AS THE CORE INTEREST.
- BRAND MANAGEMENT
- E COMMERCE
- BRAND POSITIONING AND DEVELOPMENT

INTEREST

- I LOVE TO DO RESEARCH MOSTLY IN MY FREE TIME THAT HOW BUSINESS RUNS, HOW SALES AND OPERATIONS WORK AND HOW TO GENERATE HIGH VOLUME SALES AND REVENUE.
- LEARNING NEW SKILLS FROM THE SENIORS AND FROM THEIR EXPERIENCE.
- LEARNING ABOUT MARKETING, BUSINESS, AND BUSINESS DEVELOPMENT

FAMILY BACKGROUND

- FATHER – RETIRED GOVERNMENT EMPLOYEE
- CURRENT OCCUPATION – GOVERNMENT CONTRACTER
- MOTHER- HOUSEWIFE
- SIBLING – 3 SISTER(2 YOUNGER 1 ELDER)

FINAL THOUGHT

- IN A JOB I AM THE PART OF THE COMPANY AND WANT LONG TERM CAREER, I NEED TO UNDERSTAND THE COMPANY AND CUSTOMER/CLIENT BOTH PERSPECTIVE AND DO MANAGEMENT, HANDLE OPERATIONS AND DO SALES, AS COMPANY'S GROWTH IS MY GROWTH.