

NIKET CHAURASIYA

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PERSONAL SUMMARY

Dynamic professional with a proven track record at ICICI Bank Ltd in business strategy development and financial data analysis. Expertise in customer relationship management and proactive risk mitigation has led to the successful implementation of strategies that significantly enhanced loan growth and optimized branch operations—known for driving measurable business results through innovative solutions and effective team collaboration. Aiming to leverage these skills further to elevate organizational success within a forward-thinking financial institution.

SKILLS

- Business Strategy Development
- · Compliance Management
- Proactive Risk Mitigation
- · Financial Data Analysis
- Financial Projections
- Fraud analysis
- · Risk Identification

- · Customer Relationship Management (CRM)
- · Team leadership
- Clanguage
- · Excel Proficiency
- · Strategic Sales Planning
- · Power BI Data Visualization

EXPERIENCE

DEPUTY MANAGER, 02/2024 - Current

ICICI BANK LTD, Satna, INDIA

- · Worked closely with customers to understand needs and resolve diverse issues.
- · Analyzed business performance data and forecasted business results for upper
- Coordinated with other departments to ensure smooth functioning of activities.
- Developed and implemented strategies to achieve financial objectives, including loan growth and deposit acquisition.
- · Managed daily branch operations, ensuring compliance with banking policies and federal regulations.

BUSINESS DEVELOPMENT ASSOCIATE, 05/2022 - 07/2022

Bvius, Indore, India

- · Maintained accurate records of customer accounts using CRM software.
- · Researched new markets to identify opportunities for growth.

TRAVEL MANAGER, 02/2021 - 10/2021

Tour and travels, Satna, India

- Planned and Coordinated all travel for clients based on budgets, Departure times and travel needs
- · Handled travel arrangements for groups, couples, executives and special needs clients

EDUCATION

Manipal Academy of BFSI (MABFSI), Bengaluru, 04/2024 Post Graduate Diploma In Banking: Banking And Finance

-----Technocrats Institute of Technology, Bhopal, Madhya pradesh, 09/2023

Master of Business Administration MBA: Finance, Marketing

Awadhesh Pratap Singh University, Rewa, Madhya pradesh, 04/2021 Bachelor of Science: Mathematics And Computer Science

CERTIFICATIONS

- Excel Microsoft Excel Beginner to Expert, UDEMY
- NISM certified
- · Project Management, COURSERA
- · STEP certified by The Hindu

HOBBIES AND INTERESTS

- · Fond of Travelling
- Exploring New Places
- · Learning about new technologies and Business trends in the Market

LANGUAGES

- · Hindi, Native or Bilingual Proficiency
- · English, Full Professional Proficiency