**KAMLESHKUMAR MANUBHAI PARMAR**

**Medical Representative | Territory Sales Manager**

Anand, Gujarat | +91 9913753808 | kamal\_8287@yahoo.com

**Summary**

Results-oriented and dedicated professional with extensive experience in pharmaceutical sales, seeking to leverage a strong background in medical representation and territory management to contribute to a dynamic organization.

**Experience**

**Territory Sales Manager** | Soranus Life science Pvt. Ltd. January 2013 – December 2013

* Managed sales territory for Soranus Life science Pvt. Ltd.

**Medical Representative**

* Khandelwal Laboratories: April 2011 – January 2013 (approx.)
* Alchem (Mediva): April 2009 – April 2011 (approx.)
* Princeps Pharma: March 2008 – April 2009 (approx.)
* Indoco Remedies Ltd.: August 2005 – March 2008 (approx.)

**Education**

**Master of political science continue** from IGNOU

**Bachelor of Commerce (B.Com.)** | M.S. University October 2003 | Pass Class

**Certificate of Food and nutritious** from IGNOU

**I.T.I (Basic)** | G.C.V.T 2002 | 1st Class

**Higher Secondary Certificate (H.S.C.)** | G.H.S.E.B March 1999 | 63.00%

**Secondary School Certificate (S.S.C.)** | G.S.E.B March 1997 | 53.00%

**Skills**

* Sales Management
* Territory Management
* Medical Representation
* Customer Relationship Management
* Team Leadership
* Market Analysis
* Computer literacy like word excel power point, Photoshop editing

**Personal Details**

* **Date of Birth:** May 26, 1982
* **Gender:** Male
* **Nationality:** Indian
* **Marital Status:** Married
* **Languages:** Gujarati, Hindi, English
* **Hobbies:** Music, Reading, Travelling