## **Gajendra Singh** Address: Address: DK - 02/02, Danish Kunj, Kolar Road, Bhopal - MP Telephone: +91 **7415000899**| E-Mail -gsingh.icici@gmail.com Seek a challenging assignment with an organisation of repute with higher responsibilities and wider exposure. **Career Synopsis** A professional with more than 13 years of experience and exposure to a wide spectrum of functions in back office operations, administration and customer management. ☐ Presently with Icici Bank TwoWheeler Finance, as Team Leader.☐ ☐ Adept in providing support and services to stakeholders within a dynamic business environment.☐ □ A driven individual committed to achieving targets on the basis of high performance. □ □ Possess a pleasing personality and ability to relate with people at all levels. □ ☐ Adept in people management with strong communication, interpersonal and team work skills.☐ ☐ Excellent ability to grasp new things and talent of coordinating them towards the goal.☐ □ Extensive knowledge in process management and personnel management. □ In-depth understanding, judgment, and decision-making abilities. **Competencies & Skills** Customer relationship Administration Operations management Communication & interpersonal skills People Management Logical & analytical skills **Employment Profile** Surjeet Bajaj Oct 2021 To Till Date Sales Manager **ICICI BANK LTD.** FEB 2018 31 July 2021 **TEAM LEADER INDUSIND BANK LTD SEP 2012To FEB 2018** FINANCE EXCUTIVE FEB 2009 To Aug 2012 Jai Vinayak Build Corp Ltd **Branch Manager Key Performance Areas Operations & Process Management** $\square$ Taking care of the back office operations in order to maintain the efficiency and effectiveness. $\square$ ☐ Driving the process operations and monitoring them, enriching team process knowledge in order to achieve high levels of customer satisfaction. $\square$ $\square$ Performing activities such as managing the accounts, credits, submitting transactions and reconciling. $\square$ ☐ Identifying potential process improvements to ensure achievement of branch performance targets. ☐ $\square$ Monitoring branch activities to ensure compliance with all applicable regulations. $\square$ $\square$ Ensuring adherence to established customer interaction standards for every transaction. $\square$ $\square$ Coordinating with internal departments for smooth execution of processes. $\square$ ☐ Preparing all the weekly/monthly MIS reports. ☐ **Administration** $\square$ Coordinating with other departments for providing support to the customer for smooth billing. $\square$ ☐ Creating a good working culture among employees.☐ $\square$ Monitor business ethics and code of conduct amongst the team. $\square$ ☐ Overseeing preparation of proposals, strategic planning, financing options, commercial terms and product information.

**Customer Relationship Management** 

Ensuring customer satisfaction and managing escalations by resolving issues within service norms & deadlines. 🗌

 $\square$  Assisting team members in commercial/technical discussion & negotiations.  $\square$ 

☐ Managing relationship with clients by providing timely support and assistance.☐

$\Box$ Handling customer enquiries and queries regarding, transaction statements, balance confirmation and issuance of certificate. $\Box$					
$\square$ Keeping clients updated on products and services offered by the company. $\square$					

<u>Team Management</u>					
$\Box$ Leading & mentoring team members on work-flow processes. $\Box$ $\Box$ Contributing towards team building and knowledge management. $\Box$					
Education					
Qualification	Institute	University/Board	Year	% age	
B Com - Taxation Higher Secondary School Senior Secondary	SLP College, Gwalior Government Boys School, Gwalior Government Boys School, Gwalior	Jiwaji University, Gwalior M P Board M P Board	2003 2000 1998	52 50 53	
Computer Skills					
<ul> <li>□ Completed Diploma in Computer Application □</li> <li>□ Proficient in MS Office applications and the Internet. □</li> </ul>					
Personal Details					
<ul> <li>□ Date of Birth: 30<sup>th</sup> June1982</li> <li>□ Languages Known: English and Hindi.</li> <li>□ Hobbies: Playing cricket, Badminton and Reading News &amp; Books.</li> </ul>					
Name Gajendra singh.		Date			
Place					