



ANKIT GOSWAMI



Bairagarh kalan , Bhopal Madhya Pradesh



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Skills

Team management

Attractive learning

Problem solver

Quick decision talking with plan

Identify problems and solve them

Hobbies

Dancing

Singing

Movies

Languages

Hindi , English.

Personal Details

Date of Birth : 25/03/1998

Marital Status : Yes

Nationality : Indian

Place : Bhopal

Objective

To work for a progressive and innovative organization, where I can use my skills and proficiencies acquired from my education, for the organization's growth as well as to my growth.

Experience

Secure meters LTD

1/08/2021 -

Marketing executive

25/05/2023

- Worked as newbie as a Marketing representative into the Marketing and Sales department of Think gas pvt ltd (Client).
- Day to day job includes visiting new customers and convert them into prospect leads for the sales team.
- Achieved 80-150% of the leads generation target.
- Promoted as Team Leader in the month of Nov-2021 in response of my excellent work.
- As a TL my job is to manage a team of 15 people as well as train them accordingly and collecting NOC from different societies .
- Through this my team scored well and achieved 1st Position within Bhopal Region
- Resolve the customer's complaint and escalated case forward to concerned authority.
- Product representation in front of society , daily basis follow up to customers, market development
- Meeting with client and planning for best execution the PNG Domestic work.
- Promoted as Asst. Manager and handling a team of 45 members including 3 TL, ranging in the region of Bhopal.

Education

LNCT BHOPAL (BU)

2021

MBA (Marketing & Human resource

82 %

Sadhu vaswani (BU)

2018

Bcom (Computer applications)

59 %

○	Kendriya vidyalaya bairagarh	2015
	12th	
	60 %	
○	Kendriya vidyalaya bairagarh	2013
	10th	
	6.6 grade	

STRENGTH

- * Customer relationship management
- *Analytical abilities
- *Adaptability
- *Leadership

Achievements & Awards

- NCC "C" CERTIFICATE Grade "B"

WEAKNESS

- * Overcommitment
- * Delegation
- * Technical skills
- * Impatience

Activities

- Cricket
- Football

Additional Information

Computer knowledge & good in ms Excel