

Nationality: Indian      Date of birth: 19/11/2002      Haridwar, Uttarakhand, India

- Expertise in cultivating strong customer relationships has resulted in enhanced sales performance and loyalty. Proficient in teamwork and adaptability, fostering collaborative environments that enhance productivity.

Skills

- Problem Solving
- Teamwork
- Customer Relations
- Time Management
- Adaptability

Employment History

Key account manager at  
Spinny cars, Gurgaon

November 2023 — September 2024

- Created and maintained key customer relationships, resulting in increased sales and channel partners satisfaction
- Demonstrated excellent communication and interpersonal skills when dealing with channel partners
- Developed and maintained relationships with channel partners to facilitate sales and identify new business opportunities

Customer support  
executive at Cariotauto  
[Cars24], Gurgaon

January 2023 — December 2023

- Utilized problem-solving skills to identify customer pain points and develop innovative solutions
- Analyzed customer feedback and created detailed reports to inform product development decisions
- Developed and implemented a customer service survey that identified customer service issues and allowed for quick resolution of customer complaints

Key account manager at  
Satyacars, Gurgaon

March 2021 — January 2023

- Demonstrated excellent communication and negotiation skills to close deals with difficult customers
- Utilized customer relationship management (CRM) software to track customer interactions and follow-up with leads
- Developed a network of automotive industry contacts that resulted in an increase in new sales

Education

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## B.B.A, M.J.P.R University , Bareilly

April 2023

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## 12th, U.P Board, Bareilly

March 2019

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## 10th, U.P Board, Bareilly

2017

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### Courses

Digital marketing fundamentals , IIDE Masterclasses

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### Hobbies

Writing  
Reading  
Car Driving

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### Languages

— Hindi

— English