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Nationality: Indian    Date of birth: 19/11/2002    Haridwar, Uttarakhand, India

- Expertise in cultivating strong customer relationships has resulted in enhanced sales performance and loyalty. Proficient in teamwork and adaptability, fostering collaborative environments that enhance productivity.

## Skills

- Problem Solving
- Teamwork
- Customer Relations
- Time Management
- Adaptability

## Employment History

### Key account manager at Spinny cars, Gurgaon

November 2023 — May 2025

- Created and maintained key customer relationships, resulting in increased sales and channel partners satisfaction
- Demonstrated excellent communication and interpersonal skills when dealing with channel partners
- Developed and maintained relationships with channel partners to facilitate sales and identify new business opportunities

### Customer support executive at Cariotauto [Cars24], Gurgaon

November 2023 — August 2023

- Utilized problem-solving skills to identify customer pain points and develop innovative solutions
- Analyzed customer feedback and created detailed reports to inform product development decisions
- Developed and implemented a customer service survey that identified customer service issues and allowed for quick resolution of customer complaints

### Key account manager at Satyacars, Gurgaon

March 2021 — October 2023

- Demonstrated excellent communication and negotiation skills to close deals with difficult customers
  - Utilized customer relationship management (CRM) software to track customer interactions and follow-up with leads
  - Developed a network of automotive industry contacts that resulted in an increase in new sales
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**Education**

**B.B.A, Sikkim University**

April 2023

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**12th, U.P Board, Bareilly**

March 2019

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**10th, U.P Board, Bareilly**

2017

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**Hobbies**

Writing  
Reading  
Books

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**Languages**

— Hindi

— English

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