## Soham Gandhi

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### **Summary**

Emerging finance professional with experience in sales and client relations. Developing expertise in equity markets and derivatives, alongside analytical and Excel-based financial modeling capabilities. Recent graduate equipped with strong research and problem-solving skills, prepared to support dynamic finance teams.

#### **Skills**

- Microsoft Excel (VLOOKUP, Charts)
- Communication and client relationship management
- MS Office Suite

- Financial modeling
- Finance

### Experience

04/2023 - 07/2023

#### WOL3D

#### Sales Intern

- Conducted over 40 cold calls weekly, converting approximately 10% into qualified leads for 3D printing solutions.
- Created and managed client outreach via email and social media campaigns, boosting the response rate by 15%.
- Delivered tailored product presentations, enhancing client understanding of technical specifications.
- Gained experience in sales funnels, objection handling, and CRM tools.

#### **Education**

03/2025 Ghanshyamdas Saraf College of Arts And Commerce Mumbai

**B.Com: Commerce** 

04/2022 **Durgadevi Saraf Institute of Management** Mumbai

XII: High School

02/2020 **Veer Bhagat Singh Vidyalaya** Mumbai

X: School

### Certifications

Office Automation | Hardware and Networking, Jan 2023

Citi Finance Job Simulation-Forage, July 2025

Wells Fargo Commercial Banking Job Simulations-Forage, July 2025

#### Languages

English:	C2	Hindi:	C2

Proficient (C2) Proficient (C2)