

# GAURAV KUMPAWAT



DOB 03 January 1987

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gauravkumpawat87@gmail.com  
Opp.HarshaMedicos,

Dhola Bhata Road,  
Ajmer

## Education

**Diploma In BTEC- HNC Certified Course In Aviation, Hospitality & Travel Management**

**Hostess Training Institute of Air Hostess Training institute New Delhi**

2009

## Bachelor of Arts

**M.D.S. University**

2006 - 2008

## Expertise

Banking & Financial Services

Relationship Management

Sales & Business Development

BRANCH OPERATIONS & COMPLIANCE

LOAN PROCESSING & CREDIT ANALYSIS

## Language

English

Hindi

Former Assistant Manager  
(Kotak Mahindra Bank)

## Profile

Highly motivated and results-driven banking and financial services professional with extensive experience in relationship management, sales, and operations across leading financial institutions. Proven expertise in CV loans, CE loans, and outbound sales with a track record of driving revenue growth, enhancing customer experience, and managing key client relationships. Skilled in branch operations, loan processing, customer service, and team leadership. Adept at working in fast-paced environments with a strong focus on achieving targets and ensuring compliance with industry regulations.



## Work Experience

**July-2024** Kotak Mahindra Bank Limited , Ajmer  
**mar-2025** ASSISTANT MANAGER

**Feb-2022 - Mar-2024** **Aparajitha dyanamic Synergies Pvt. Ltd (Sundaram Finance Ltd.)**  
Sales Associate

**Mar-2019 - Jan-2022** **Primeone workforce (P) Ltd (Citicorp Finance India Ltd)**  
Sales Executive

**Sep-2017 - Feb-2019** **Taxway Group Ajmer**  
Branch Opening Head in operations

**Nov-2014 - Mar-2017** **Ishwar Kripa Infrastructure Pvt Ltd. Ajmer**  
Senior Supervisor

**Jan 2014 - Nov 2014** **Thomas cook (India) Ltd Udaipur**  
Assistant Manager

**June 2011 - Jan 2014** **Cox & Kings (India) Ltd.**  
Sales Executive

**Dec 2010 - June 2011** **Hotel Merwara Estate, Ajmer**  
Executive Counter Staff



## Family Description

**Father's Name :- Bhagwan Singh Kumpawat**

**Mother's Name :- Pushpa Kumpawat**

**Marital Status :- Married**

**Spouse Name:- Sapna Kumpawat**