Sahil Chaudhary

CONTACT

+91-9817899968
chsahil9017@gmail.com

SUMMARY

Result oriented commerce graduate with 1 year of hands-on experience in sales, client management, and cost analysis through active involvement in a family business. Skilled in streamlining operations, closing deals, and coordinating with vendors to drive efficiency and profitability. Proficient in Excel and Power BI, with ongoing training in Tableau. Seeking opportunities in marketing or finance to apply analytical skills and execution-focused mindset.

CORE SKILLS

- Vendor Management
- Business Development
- Client Acquisition
- People Management

PROFESSIONAL EXPERIENCE

Internship Trainee | Sai Industries | Aligarh [Jul 2024 – Present

- Reduced procurement costs through vendor analysis and negotiation.
- Increased product lead generation via optimized IndiaMART listings.
- Conducted pricing strategy reviews; boosting client retention .
- Identified production line inefficiencies, proposing improvements that cut cycle time .
- Facilitated client onboarding, converting 10+ prospects into long term customers, expanding nationwide reach.

TECHINCAL SKILLS

- Power BI,
- MS Excel,
- Tableau
- Canva

PROJECTS & LEADERSHIP

- **Senior Executive | The Moral Education Society [Jan 2024 – Apr 2024]** Led a 20 member team to deliver a flagship event featuring the Deputy Speaker of the Rajya Sabha, coordinating cross functional stakeholders under tight deadlines.
- **Team Member | Enactus Project 'Haritah'** Promoted sustainable bamboo products and conducted cost benefit analysis, improving gross margins.
- **Participant | Crozz Wiz Case Competition, SGTB Khalsa College [2023]** Developed business strategy focusing on budgeting, operations and ROI Optimization.

EDUCATION

Sri Aurobindo College, University of Delhi

Bachelor of Arts

(Commerce &Economics) (2024) | CGPA: 7.3/10

St. Thomas School(CBSE)

Class XII (2021): 87.17%
Class X (2019): 90%

CERTIFICATIONS

- **SQL (Basic)** — **HackerRank**, Apr 2025
- **Municipal Bonds** — **NISM**, Mar 2025
- **Introduction to Public Relation**s — **Microsoft**, Jan 2025
- Citi – **Investment Banking Job Simulation** — Forage, May 2025
- **Foundations of Project Management** — **Google**, Mar 2023
- **Copywriting Masterclass** — Alan Sharpe, Jul 2022