

SACHIN SHIVLAL NIRMAL

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Objective

To achieve a challenging career with an opportunity to contribute my knowledge and efforts to the organization and also to learn much more which will be added to my knowledge to give Best Job Performance.

Summary of Education –

EXAMINATION	YEAR OF PASSING	INSTITUTE/BOARD/UNIVERSITY	MARKS OBTAINED
T.Y.B.COM	2016	Mumbai University	68.00%
H.S.C.	2013	Maharashtra Board	51.17%
S.S.C.	2011	Maharashtra Board	72.55%

Job Responsibilities:

Company : Renault (Benchmark Motors Pvt Ltd.)

Designation : Team leader in Sales (Since 1st April 2023 to October 2024)

- Led and motivated sales team to achieve and exceed goals and targets
- Developed clear performance objectives and strategic plans for team success
- Provided training and development to enhance team skills and productivity
- Resolved challenges promptly through effective problem-solving techniques
- Managed time and resources efficiently to meet deadlines and optimize performance
- Supported team members in closing deals and driving revenue growth
- Built and maintained strong client relationships to ensure satisfaction and repeat business

SACHIN NIRMAL

Designation : Sales Executive (7th February 2018 to 31st March 2023)

- Identified and qualified sales leads to drive pipeline growth
- Generated new business opportunities through targeted lead generation strategies
- Built and nurtured strong client relationships for long-term sales success
- Delivered compelling product demonstrations tailored to customer needs
- Negotiated contracts to close deals and maximize profitability
- Consistently met or exceeded sales targets and KPIs
- Ensured high levels of customer satisfaction and retention through proactive support

Hobbies and Other Curriculum Activities:

❖ Cricket

Personal Profile –

❖ Date of Birth : 06th October 1994
❖ Marital Status : Married
❖ Gender : Male
❖ Nationality : Indian
❖ Languages : English, Hindi & Marathi.

Date :
Place : Mumbai.

(SACHIN .S. NIRMAL)