

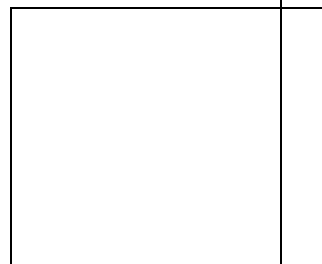
Sudesh Kumar Sharma

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ACCESSORIES SALES MARKETING PROFESSIONAL

PROFILE

- An accomplished professional with **16 years** hard core Experience in the field of Accessories Sales Marketing (Four wheeler sales) and Seeking for suitable position in Accessories Sales/Marketing Administration Division to achieve new target heights.
- Possess a methodical approach to collecting information, analyzing situations, finding innovative solutions, consulting with seniors & colleagues and supervising team members.
- A highly motivated, goal oriented and keen analyst with demonstrated professionalism & leadership abilities.
- Demonstrated success at streamlining operations and coordinating various customer-facing tasks.
- With a strong desire to excel professionally, I am highly adaptable when dealing with ambiguity and conflicting priorities.
- Adroit at providing customer centric service and possess exemplary negotiation and organizational skill.
- Excellent temperament to multi-task and coordinate various activities under high pressure and time constraints.
- Analytical abilities and creativity to build-up competitive advantage and contribute to the growth of the business.

Core competencies:

Administration	Customer Service Orientation	Compliance/ Coordination
Business Development	Strategic Planning	Database Management/ MIS

PROFESSIONAL EXPERIENCE

- **Organization** – Lexus Motors Pvt Ltd (TATA MOTORS)
Period & Designation – From to February 2007 To 2013, As a Accessories Sales.
Location –Kolkata
- **Organization** – Rukmani Motors Pvt Ltd (Maruti Suzuki India Ltd)
Period & Designation – From 2013 July- To 2016 December (Manager Accessories)
Location – Geeta Bhawan Indore
- **Organization** – Rukmani Motors Pvt Ltd (Maruti Suzuki India Ltd)
Period & Designation – From 2017 January To 2018 March-2018 (As AGM Sales)

Organization – My Car Pvt. Ltd

Period & Designation – From April 2018 to April 2024, As a Group GM Accessories

Location– Kanpur , UP

Job Responsibility-

- Lead a team of 4 Executive.
- Inventory (Weekly and monthly report.)
- Promotion of different Sales product through field activities.
- Event planning
- Update the team to get Knowledge of new upcoming accessories as well as existing Accessories.
- Arranged all the details to upcoming Accessories.
- Maintain relation to the Vendors, Customers and with their Exe team.
- New scheme or promotional plans to get more business.

Achievement –

- Maruti trip at HONFKONG & MACAU for best performance in Accessories in the year 2022-2023

Computer Knowledge

- Basic Knowledge of Microsoft Word, Exel Etc.
- DMS & D Lite Operating

EDUCATION

- Higher Secondary Passed From West Bangal Bord-2002
- Bsc 2nd Year From Kolkata University -2006

PERSONAL INFORMATION

Father's Name: Rajendra Kumar Sharma

Date of Birth: 15th Jan-1985

Marital Status: Married

Language known: Hindi & General English

Reference available on request.

Date :

Place: Indore (MP)

Sudesh Sharma