

# Ratnesh Dubey

Ashok Nagar Andheri East Mumbai 400072

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## Objective

Dynamic and results-oriented sales professional experience in the automotive industry. Demonstrated track record of surpassing sales targets, building robust client relationships, and closing high-value deals. Skilled in prospecting, consultative selling, and fostering customer loyalty. Proven ability to drive revenue growth through strategic sales techniques and effective negotiation."

## Experience

- **Piaggio Auto Under dealership** June 2023 - Working  
Sales Officer  
Developed and maintained strong relationships with key clients, resulting increase in repeat business.  
Responsible for sales activities and achieving targets.
- **R. Max Advertising** January 2022 - April 2023  
Sales Assistant  
Understanding market strategies to the products  
Taking requirements from shop keeper, represent product to Costumer. Handle database to daily requirements report Taking order on daily basis and take responsibility to provide order delivery on time

## Education

- **Allahabad State University** Pursuing  
B P Ed
- **Allahabad State University** 2020  
B. A ( Physical Education)
- **N. C. V. T(Fitter)** 2018  
ITI

## Skills

- Communication
- Product knowledge
- Negotiations
- Customer relationship
- Problem-solving

## Languages

- English, Hindi

## Declaration

- I hereby declare the above given information are true and to the best of my knowledge