

# **ROHIT DHILLON**

# SHOWROOM MANAGER 19 YEARS

## About Me

A 19 Years Comprehencive Experience in Automobiles sales in north india. My goal is to become associated with a company Where i can utillize my skills and gain further experience while Enhencing the companies productivity and growth with Revenue.

## **Professional Experience**

# January 2023 TO MARCH 2025 JAYCEE MOTORS P.V.T L.T.D AMRITSAR SHOWROOM, MANAGER

Key responsibilities:

- · Analyze current and past financial data
- Look at recent financial performance and identify trends
- Prepare reports on the above information and communicate the insights of these reports to the broader business
- Consult with the management team to develop long-term commercial plans
- Suggest budgets and improvements based on the above information
- · Maintain contect with markets by visiting cards and investigating
- Manage the train sales staff implement sales incentive programs and goal the increase employee performance prepare reports on the above information and communicate the insights of these reports to the broader business.

#### **APRIL 2018-2022OCTOBER**

# BRIJWHEEL TATA MOTORS P.V.T L.T.D BHARATPUR AGM SALES

- Key responsibilities:
- Ensure the execution of the developed sales strategies plan and advertising and promotional programs to achieve sales target.
- Supervise the day-to-day task assignment and performance for all managment associates.
- Consult with the management team to develop long-terms commercial plans.
- Suggest budget and improvements based on the above information.

# MARCH 2011-2018 APRIL SALES MANAGER IN JKAK MAHINDRA P.V.T L.T.D MEERUT SALES MANAGER

- Key responsibilities:
- Analyzed financial data
- Observed financial performance and identified trends
- Prepared reports on the above information and reported the insights.

### **My Contact**

rohit.dhillonjatt@gmail.com

+91-9760003855

♥ VPO-BHAINSA, TEH-MAWANA MEERUT

www.agmsalesarena@gmail.c
om

#### **Hard Skill**

- · Financial modeling and reporting
- Data mining and analysis
- Financial accounting
- Business valuation
- · Advanced SAS proficiency

#### **Soft Skill**

- Time management
- Decision making
- quick learning
- · customer satisfaction
- problem solving
- project management tools
- Strong Communication
- Multi-tasking

### **Education Background**

- B.S.C-2007-2010
   CCS UNIVERCITY MEERUT
- MASTER DIGREE OF ARTS

GANDHARV MAHAVIDHALIYA ALLAHABAD

### **Achievements**

Best Sales manager of the year 2016-17

.

- Analyze team performance.
- take target and goal achieve hundred percent.
- Prepare reports on the above information and communicate the insights of these reports to the broader business

# JUNE 2006- 2011 AUGUST MARUTI REGENT GAZIABAD U.P SALES EXECUTIVE

Key responsibilities:

- Maintain every inquiry and performance.
- prepare reports on the above information and communication.
- Maintain call data and give my performance.
- Suggest the best plans and give the information and communication with the customer by the out bond calls..

### **COMPUTER PROFICIENCY**

- WORD
- EXCEL
- POWER POINT

#### **LANGUAGE**

- HINDI
- ENGLISH
- PUNJABI

### **DECLARETION,**

I Rohit Dhillon here by declare that above all information contained here is in true and correct to all best of my knowledge.

#### **ROHIT DHILLON**