




C/4, Nisar Villa Amina Compound
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NISAR M. SHAIKH

Career Objective

Self determined self motivated individual with a sense of responsibility & organizing ability with initiative and drive.

Presently seeking a position in a challenging work environment, where my expertise & interest in the respective area would be of immense value.

Experience

- | | |
|----------------------------|---------------------------------------------------------------------------------|
| ✧ Oct. 2022 | Nexa. Sai Service Pvt. Ltd.
(Relationship Manager) |
| ✧ Feb. 2019
Aug. 2022 | Benchmark Motors Pvt. Ltd.
Renault (Sr. Sales Consultant) |
| ✧ Sept. 2017
Jan. 2019. | Audi Thane.
Product Manager. |
| ✧ Dec. 2015
July. 2017 | STS Auto Pvt. Ltd.
(Hyundai Dealership)
Sr. Sales Consultant. |
| ✧ Jan. 2013
Oct. 2015 | Spectra Motors Ltd.
Sales Consultant. |
| ✧ Feb. 2010
Nov. 2012 | NBS International Ltd.
A Co's owned Showroom M&M
Sales Consultant. |

Job Profile

1. Handling Walk-in, Web-in & telephonic inquires of Customers.
2. Taking prior appointment for Test Drives & visiting every customer as per ETS records.
3. Attending Induction, Online trainings of every New Car launch.

Academic Qualification

- * S.Y.B.A. from St. G.G. College of Arts and Commerce
- * Achieved First Class Diploma in Computer Science (IITC)
- * MS-Office 2021 & Net operation.

Skills

- * Rewarded best sales consultant for selling highest Renault Cars.
- * Achieved best prize with Dealer Principal as sold stock car April 2017
- * Achieved the best Sales Consultant Award in March 2015.
- * Rewarded best Excellence Sales Team by Regional Office Maruti Suzuki.
- * Rewarded 1st Prize for selling highest Renault Logan Dec 2011.

Strengths : Ability to work under pressure and keep a cool head under crisis situation.
Comfortable working in a team and have the ability to support others in need to achieve predetermined goals.
Good spoken and Written Communication skills.

Areas of Interest : Driving, Swimming, Cricket & Photography.

Personal Details

Date of Birth : 15th January 1983.

Languages Known : English, Hindi Marathi & Gujarati

Nationality : Indian.

DL No. : MH04.20090002574

Passport No. : H9046338

Marital Status : Married.

(Signature)