



Naveen Kumar. A

Procurement Manager

Coimbatore, Tamil Nadu, India

Profile Summary

Skilled Procurement Manager with proven experience in overseeing and managing procurement processes by excelling in communication, problem-solving and negotiating contracts for continuous business deals.

Work Experience

Drive-X Mobility Pvt Ltd

Procurement Manager - Supply chain operations.

June 2023 - Present (1 year 5 months)

[Tamil Nadu, India](#)

- Coordinating with Evaluation engineer on daily basis about company's digital leads for closing them with better negotiation.
- Received Best Employee of the year award.
- Helping team members about dealing with Customers for In-store sales and easy closure of deals.
- Procuring vehicles in different platforms such as B2B, OEM, NBFC (openauctions), DAP.
- Procuring particular vehicles based on demand list provided by sales teams.

Selvi Furniture

Retailing & Strategic Production

July 2022 - May 2023 (11 months)

[Coimbatore, Tamil Nadu, India](#)

- Handling various operations in company for Retailing furniture s to showrooms across Tamil Nadu.
- Planning for production on daily basis as per client demands on all furniture products.
- Planning logistics operations for delivery.
- Site visits with employees to understand customer requirements for interior works and to fulfil their needs.

Contact



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Coimbatore, Tamil Nadu

Skills

- Supply Chain Operations
- Strategic Planning
- Supervising Teams
- Team Handling

Languages

- English
- Tamil
- Telugu

Sastha Hero Motors

Assistant Sales Manager

August 2021 - June 2022 (11 month)

[Coimbatore, Tamil Nadu, India](#)

- Handling Sales executives based on monthly individual targets, registration follow-ups, and advertising plans.
- Helping with strategies on vehicle sales based on locations and customer handling.

Jai Autos & Sathyam Finance

Sales, Finance & Procurement operations

November 2016 - July 2021 (5 years)

[Coimbatore, Tamil Nadu, India](#)

- Promoted from Sathyam group of companies to Jai autos for handling both sales & procurement operations to development concern growth.
- Team handling for verification post approval for loan value, recovery plans to executions with teams, logistics operations, payment follow-ups.
- Confirmation for loan approval based on vehicle and customer profile.

BestoMech Industries

Team Lead

February 2016 - October 2016 (9 months)

[Coimbatore, Tamil Nadu, India](#)

- Coordinating with team members on daily operations for company job orders with various machines such as CNC, VMC, HMC, 5Axle.

Suguna Motors & Pumps - India

Production Operator

December 2013 - March 2014 (4 months)

[Coimbatore, Tamil Nadu, India](#)

- Implant training in Suguna motor pumps with 85%.
- Worked in all sections such as assembling in submersible pumps, 1.5hp, 2hp, 3hp motors, casting section, painting unit, packing unit loading, unloading.

Education

Suguna Polytechnic College – India

Diploma in mechanical engineering (sandwich)-

(April 2012-October 2015)