

MOHAMMED FAROOQ HANIF DALI

SALES & CUSTOMER SERVICE

DETAILS

Room No.851,Rajiv Gandhi
Nagar Antophill , Wadala
(E) Mumbai:-400037

India

+918898385385

farmeera0786@gmail.com

NATIONALITY

India

DATE / PLACE OF BIRTH

20/05/2002

Mumbai Maharashtra

SKILLS

Microsoft Excel

Sales

Customer Service

Communication Skills

Analytical and Problem-
Solving skill

Highly Motivated

HOBBIES

Car Race

Bike Race

Swimming

Video Game

Tracking

LANGUAGES

Hindi

English

Urdu

Marathi

Profile

Enthusiastic and reliable Sales Associate, dedicated to providing excellent customer service with a smile. Organized details oriented and experienced in properly handling customer inquiries and transactions. Several years of experience in various retails settings with a proven track record of job success.

Employment History

SALES CONSULTANT, SIMRAN MOTORS NEXA, Navi Mumbai

FEBRUARY 2021 – DECEMBER 2023

- Identified and maximized sales opportunities, and increased customer Retention rates
- Established sales goals by forecasting annual sales quotas and projecting expected sales volume for existing and new products.
- Worked well independently and on a team to solve problem.
- Served as a friendly , hardworking and punctual employee.
- Worked well both independently and in team.
- Organized and prioritized work to complete assignments in a timely , efficient manner.
- Remained open – minded and committed to advanced communication practices.
- Identified and maximized sales opportunities, and increased customer Retention rates.
- Established sales goals by forecasting annual sales quotas and projecting expected sales volume for existing and new products.

CUSTOMER CARE EXECUTIVE , AMII INFOTECH, Navi Mumbai

JUNE 2020 – FEBRUARY 2021

- Established sales goals by forecasting annual sales quotas and projecting expected sales volume for existing and new products.
- Worked well independently and on a team to solve problem.
- Served as a friendly , hardworking and punctual employee.
- Worked well both independently and in team.

Education

- SSC Passed in 2017 (Maharashtra State Board)
- HSC Passed in 2019 (Maharashtra State Board)
- B.com Graduate in 2022 (Mumbai University)