

CURRICULUM VITAE

MANISH GUPTA



PERSONAL

Name

MANISH GUPTA

Address

House No. 3871/1, Sector 47-D
Chandigarh
160 047, Chandigarh

Mobile number

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Email:

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Date of Birth

13th November 1979

Gender

Male

Nationality

Indian

Marital Status

Married

INTERESTS

- Data Analysis of Automobile Manufacturers
- Volumes and Market share of Automobile Manufacturers

INTRODUCTION

A complete Professional with most of the Experience in **Sales, General Insurance, Marketing, Dealership Operations and Customer Relations.**

PRESENT ASSIGNMENT

June 2024–Till Date

Group General Manager

Jaycee Motors(ARENA)(Maruti Suzuki Dealership) Amritsar,Punjab

Working with Jaycee Motors(ARENA) Amritsar,Punjab as **Group General Manager** Sales looking after Amritsar,Tarntaran,Patti and Sarhali outlets handled all Sales Operations of the Dealership.

JOB PROFILE

- 1.Overall Business/Profit Centre head and Lead and Motivate Sales Team to exceed Targets.
- 2.Forecasting,Indents checking and ordering as per the requirement.
3. Ensure Exceptional Customer Service and Customer Satisfaction.
- 4.Reviewing various MIS reports and taking necessary actions.

Jan 2019-Mar 2022

General Manager

TATA MOTORS (RPJ Automobiles) Bathinda, Punjab.

Worked with TATA MOTORS Dealership (RPJ Automobiles) Bathinda, Punjab as General Manager Sales, looked after Faridkot, Muktsar,Mansa and Bathinda Branches handled all Sales Operations.

Oct 2015-Dec 2018

General Manager

Jaguar Landrover Dealership(Malwa Automotives) Karnal, Haryana.

Worked with Jaguar Landrover Dealership(Malwa Automotives) Karnal,Haryana as General Manager Sales, looked after Sales of JLR Cars in Haryana,UK,UP and handled all Sales Operations of the Dealership.

Mar 2013 - Oct 2015

Sales Manager

AUDI KARNAL, Karnal, Haryana.

Worked with AUDI KARNAL, Haryana for 2.5 Years as Sales Manager handled Selling of Audi Cars in Haryana, UK, UP and Delhi.

Feb 2011 - Mar 2013

Sales Manager

VOLVO CARS (Bhagat Group), Chandigarh

Worked with VOLVO CARS (Bhagat Group) Chandigarh for 2 Years as a Sales Manager looked after Selling of Volvo Cars in Chandigarh, Punjab, Haryana.

Apr 2004 - Jan 2011

Sales Manager

RELIANCE GENERAL INSURANCE CO. LTD., Panipat, Haryana

Worked with Reliance General Insurance Co. Ltd. Panipat, Haryana for 7 Years as a Sales Manager, Handled (Channel Partners of Bancassurance Vertical) and Business of Motor,Non Motor and Health Insurance in entire Panipat, Sonipat, Karnal,and KKR region.

	Apr 2000 - Mar 2004	Sales Consultant BAJAJ TWO WHEELER DEALERSHIP (Hind Motors), Chandigarh Worked with Bajaj Dealership Hind Motors Ltd, Chandigarh for 4 Years as Sales Consultant handled Selling of Scooters and Bikes in Tricity.
	EDUCATION AND QUALIFICATIONS	
	Apr 1997 - May 2000	Bachelor of Arts Punjab University, Chandigarh Bachelor of Arts from Punjab University, Chandigarh
	Apr 1997 - May 2000	MBA / Diploma Punjab University, Chandigarh MBA (Diploma) in Advertising, Sales Promotion and Sales Management.
	Mar 1995 - Mar 1997	Diploma Government Model High School, Chandigarh Two Years Diploma in Secretarial Practice and Office Management.
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