

KADHER OLI A

Team Leader

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KO

EXPERIENCE

TEAM LEADER

SBI Card Payment Services Pvt Ltd 07/2024 - Present Trichy, Tamil Nadu

Leading a team to enhance sales performance

- Setting goals
- Analyzing sales performance
- Monitoring sales activities
- Providing feedback and coaching
- Building relationships with key customers
- Develop and implement sales strategies
- Analyze customer data and trends

BDE

TVS Automobile Solutions Pvt Ltd 07/2023 - 06/2024

Engaged in driving sales strategies and client relationships

- Sales and Marketing (B2B)
- Lead Generation
- Client Relationship Building
- Negotiation and Closing Deals
- Team handling

SR.CRO

Zinka Logistics Solutions Pvt. Ltd. (Black Buck) 12/2021 - 06/2023

Coordinated logistics and sales for fleet operations

- Handled GPS and Fastag operations
- Managed logistics
- Sales and marketing
- Fleet owner handling
- Oversaw 50 LFO and heavy commercial vehicle operations

ASCM Store Lead

Reliance Jio Info comm Pvt Ltd 09/2017 - 11/2021

Led store operations and logistics management

- Cluster leader responsibilities including reporting
- Document preparation for customs border crossing
- Daily cycle count & physical audit
- Monthly Audit cycle counts
- Managed inventory control and logistics
- Quality assurance

FSC

Reliance Communications 05/2016 - 08/2017 Panruti, Tamil Nadu

Executed sales of telecom products

- Delivered prepaid telecom products and services
- Achieved monthly revenue targets
- Increased distribution outlets and compliance
- Built rapport with retailers
- Promoted Reliance products

EDUCATION

B.COM

Annamalai University

06/2016 - 05/2019 Chidambaram

HSC

John Dewey Matric Hr. Sec School

06/2014 - 05/2016 Panruti

SSLC

John Dewey Matric Hr. Sec School

06/2012 - 05/2014 Panruti

SUMMARY

I am an ambitious and goal-oriented professional with extensive experience in sales and team leadership across various industries. I excel in setting and achieving targets through strategic planning and strong relationship management. With a focus on continuous improvement, I am dedicated to delivering exceptional results and fostering professional growth within my teams

KEY ACHIEVEMENTS

💡 Sales Achievement

Achieved significant sales growth through effective team leadership and strategic planning

LANGUAGES

Tamil

Native



English

Proficient



SKILLS

Gps

Gmail