

# RESUME

**KOLAMADDI ANJANEYULU**

Area sales manager

**Phone: +91-9949005970**

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## CAREER OBJECTIVE

Accomplished Area Sales Manager with 5 years of experience in driving revenue growth and enhancing team performance in competitive markets. Proven ability to develop and execute sales strategies that align with business goals. Passionate about building strong client relationships and delivering exceptional service to meet and exceed sales targets.

## ACADEMIC QUALIFICATION

|                                 |                                    |           |  |     |
|---------------------------------|------------------------------------|-----------|--|-----|
| <b>MBA</b>                      | JNTU Hyderabad                     | 2011-2013 | Rousseau institute of management studies | 68% |
| <b>BA</b>                       | Kakatiya University Warangal       | 2007-2010 | Sri Raja Rajeshwari degree college       | 55% |
| <b>Intermediate /+2 (C.E.C)</b> | Board of intermediate Education    | 2005-2007 | Govt Junior College                      | 52% |
| <b>SSC</b>                      | State Board of Secondary Education | 2005      | Zilla Parishad High School               | 60% |

## Skills

- Distributor and Delars visiting
- Schedule Coordination
- Territory Management
- Pipeline Management
- Partnership Development
- Sales presentation
- Sales Tracking
- Relationship Building
- Leads Prospecting

## WORKEXPERIENCE

- Rajeev Automotive pvt ltd (Shell lube) Joined:  
18-07-2024 still
- Company name: Shreyanshi enterprises Bosch  
Designation: Sales executive  
Date: 18-04-2022 to 2024
- SouthCentralRailwayHospital, Lallaguda, Secunderabad  
Designation: Hospital Assistant  
Date: 20-09-2020to 31-03-2022
- Parle biscuits pvt ltd fmcg  
DOJ: 14-08-2013 to 12-02-2016

## TECHNICAL SKILLS

- MS Office
- Tallyerp9

## PERSONALSUMMARY

|                |   |                        |
|----------------|---|------------------------|
| Date of Birth  | : | 12-07-1990             |
| Father's Name  | : | YELLAIAH               |
| Sex            | : | Male                   |
| Nationality    | : | Indian                 |
| Language Known | : | Telugu, English, Hindi |

## DECLARATION

I here by declare that the above –mentioned particular true to the best of my knowledge

Place: Karimnagar

(KOLAMADDIANJANEYULU)

Date: