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T.K.Suresh

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| ***Date of Birth:15th November 1970***  ***Language Proficiency:***  ***English, Hindi, Malayalam & Bengali***  ***Marital Status: Married***  ***References: Available on Request*** | SUMMARY **Organizational Skills and Services**  **\*\* Presently working as a Group GM at Poddar Car World, Service, Guwahati From 5th of August 2024.**  **\*\* Worked** with Cochin Granites Pullikal Associates, Ernakulam for 5 month   * **Worked as a GM in TASS – AVS Auto Care, Bellary.** * **Worked as an AGM in ki Mobility solutions (TVSASPL) from 17th Oct’22 to 30th April’23** * **Worked with Janata Automobiles, Hospet as a General Manager from 11th Feb’20 to 10th Oct’22.(Tata Dealer)** * **Worked with Popular Mega Motors as Branch Head – Service for the Manjeri Unit for three years(Tata Dealer)** * **Worked with Bharat Benz in Odisha at Keonjhar.** * **Worked with Commercial Automobiles Jabalpur as Head – Customer Relationship with additional charge as Head – Workshop(Tata Dealer)** * **Worked with Tata Motors Limited as Assistant Manager and have 20 years of in-depth experience in the field of Vehicle manufacturing, Process improvements, Cost optimization, Value Engineering, New Product realization and Reverse Engineering** * **Proficient in swiftly ramping up projects with competent cross-functional skills and ensuring on time deliverables within pre-set cost parameters. Expertise in project planning, scheduling, budgeting & performing cost-benefit analysis as per the client’s requirements.** * **Strong abilities to Coordinate, Prioritize and organize workload, thus meeting the deadlines successfully**   **Confident, self-motivated and an efficient problem solver, with patience to consider all options before taking a decision** PROFESSIONAL EXPERIENCE: **Assistant General Manager**  **Ki Mobility Solutions pvt ltds (A subsidary of My TVS)**  **Kurekuppa, Ballari Dist, Karnataka**  **17th Oct’22 to 30th April’23**  **Key Roles:**   * **Managing the workshop of three branches located at different places, Supervising the launch of Two more workshop very shortly** * **Adhering to the TVS Norms for Process, Revenue generation and job card.**   **General Manager**  **Janata Automobiles Pvt. Ltd.**  **Hospete, Ballari Dist, Karnataka**  **February 2020 – October ,10 2022**  **Key Roles:**   * **Managing the workshop of Five branches located at different places, Supervising the launch of Two more workshop very shortly** * **Adhering to the TML Norms for process implementation and Revenue generation** * **Generated more than 2.00 Cr business revenue with higher projections for the coming quarters.**   **Branch Head - Service**  **Popular Mega Motors (India) Pvt. Ltd.**  **28th Mile, Narukara P.O Malappuram**  **Pin 676121**  **April’16 – Dec’20**  **Key Roles:**   * **Proficient in swiftly ramping up projects with competent cross-functional skills and ensuring on time deliverables within pre-set cost parameters. Expertise in project planning, scheduling, budgeting & performing cost-benefit analysis as per the client’s requirements.** * **Handling the entire workshop and serving as the Branch Head for the Manjeri Unit of the Popular Mega Motors.** * **Implementing Quality measures to increase efficiency. In charge of the Administrative Duties related to the unit.** * **Head of the Accounts and Spare parts divisions of the Manjeri Unit.** * **Increasing the company business by providing Exceptional Client Service** * **Attended training from South Korea for Novus vehicle in 2005**   **Customer Care In-charge, Construct and Machines, Commercial Automobiles Pvt. Ltd, Jabalpur**  **124, Napier Town, Jabalpur**  **Commercial Automobiles Ltd**  **August’15 – April’16**    **Key Roles:**   * **Worked with Commercial Automobiles Jabalpur as Head – Customer Relationship with additional charge as - Workshop manager** * **Handling queries related to accidents, warranty, spare parts** * **Implementing Quality measures and methodologies in improving the performance output of the workshop** * **Assisting the employees in a role as a service advisor, motivating them to work in a passionate manner** * **Responsible for increasing output and bringing new businesses into the workshop** * **Coordinating with employees and dealers for two divisions namely Tata Hitachi and Tata Motors** * **Executing projects and ramping up business for the company** * **Developing new avenues for the company and involved in quality assessment and structuring of functional lines**   **tata.jpg**  **Assistant Manager, Vehicle Factory, Line 3, PRIMA Trucks, Tata Motors Ltd**  **Tata Motors Ltd**  **Jamshedpur, Jharkhand**  **December’95 – April’15**  **Key Roles:**   * **Involved in analyzing the requirements, technical feasibility for new products. Involved in new concept generation, prototype build, evaluation and selection of concepts. Responsible for Production of LPT 3118 with lift axle.** * **Team leader of the Cross functional team to enhance Quality of the vehicle at customer end.** * **Safety coordinator of the department ensuring Zero accident at the work place.** * **Analyzing and producing the technical requirements and specifications & recommending design modifications based on requirements in the products.** * **Establishment of process for load balancing for smooth production of new products.** * **Allocating resources for the projects and ensuring timely delivery as per customer requirements.** * **Ascertaining timely completion of all project specifications, design, drawings & requisitions for areas of responsibility assigned and participate in design reviews.** * **Performing quality audit checks for various operational efficiency levels & recommending measures for improvement in bottom-line performance.** * **Providing technical assistance to the suppliers and ensured adherence to technical specifications and quality standards.**   **Operational Management Details**  **Kaizen, WCQ Level 1 Achieved, Andon Analysis, TS 16949**   * **Interacting with SQIG to improve the incoming quality of materials for vehicle assembly and with QA during manufacturing of vehicles to produce quality vehicles as desired by the customers.** * **Ensuring timely delivery of materials and aggregates for the line in coordination of Logistics and Materials team.** * **Analyzing the sourcing strategies, supplier capabilities, work with the sourcing team to leverage raw material costs based on deflation.** * **Conducting Idea generation activity like tear down, Value analysis workshop and leading Like Grade quality activity to generate projects.** * **Formulating operational strategies for the quality function by carrying out long term and short term quality planning in line with the organization requirements.** * **Providing effective and inspirational leadership to the team in the unit through regular training, motivation and performance appraisals in order to achieve set targets.** * **Establishing healthy business relations with clients & external associates for securing repeat business & long term customer loyalty and worked towards solving their queries and complaints efficiently** * **Worked in vehicle factory, Line 3, PRIMA**  EDUCATION Diploma in Automobile Engineering   * **F.T.A in the trade of Automobile (M/S TATA MOTORS)** * **DIPLOMA IN MECHANICAL ENGINEERING 2003 (M/S TATA MOTORS)** * **JET (Junior Engineer Trainee) (M/S TATA MOTORS)** * **7 QC Tools 🟅 TPM 🟅 KAIZEN 🟅 TS16949 🟅 Effective Communication and Presentation Skills 🟅 Value Engineering 🟅 Team Building Exercise 🟅 Customer Focus 🟅 Product Knowledge training**  COMPUTER PROFICENCY Intermediate application level   * **MS OFFICE SUITE** * **WINDOWS OPERATING SYSTEMS**  PERSONAL DETAILS  * **Father’s Name: Thangappan Pillai** * **Mother’s Name: Karthikamma** * **Spouse: Vrinda Suresh** * **Dependent: Rohan Suresh** * **Current salary: CTC 12 Lakhs** * **Expected salary: As per company standard** * **Notice period: One month** * **Job change: To get more exposure in Automobile** |

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