# CURRICULUM VITAE

## FARHAD KHAN

**farhadk43@gmail.com Address:**

**Mobile PhoneNo: +918817088205**

 **H.NO 1/B SECTOR-10**

**Bhilai Nagar CG. Pin code- 490006**

**EXPERIENCE: 9 YEARS (SALES CONSULTANT & TEAM LEADER)**

1. Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.

**NATURE OF JOB**

1. Sells products by establishing contact and developing relationships with prospects; recommending solutions.
2. Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
3. Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
4. Prepares reports by collecting, analyzing, and summarizing information.
5. Maintains quality service by establishing and enforcing organization standards.
6. Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; bench marking state-of-the-art practices; participating in professional societies.
7. Contributes to team effort by accomplishing related results as needed.

Graduation in **B.COM** from **PANDIT RAVISHANKAR SHUKLA UNIVERSITY RAIPUR 2012**

**PROFESSIONAL QUALIFICATION**

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| --- | --- |
| **ACADEMICS** |  |
|  | **Exam** | **Board/University** | **Year ofPassing** | **Division** |
| 10 | C.G.BOARD RAIPUR | 2007 | 2nd |
| 12 | C.G.BOARD RAIPUR | 2009 | 3rd |
| GRADUATION | PTRSU RAIPUR | 2012 | 2nd |

**COMPUTER SKILLS**

1Year Course of C& C++,SAP.

Good Knowledge of Operating“ Microsoft XP and Office2003,2007”. Good Ability for Internet and Network Operations.

## WORKING EXPERIENCE:

## SALES CONSULTANT at MARUTI SUZUKI PVT LTD of GANPATI

**MOTORS UNDER TRUE VALUE Jan 2016 to 2018.**

1. **SALES CONSULTANT IN Tata Motors from April 2019 to October 2022.**
2. **SENIOR SALES CONSULTANT IN NEXA Chouhan automobiles from Dec 2022 to Nov 2024.**
3. **SALES TEAM LEADER IN NEXA Chouhan automobiles from Dec 2024 to till date.**

**EXTRA CURRICULAR ACTIVITES AND HOBBIES**

1. Playing cricket at national level.
2. Listening Music.

**PERSONAL INFORMATION**

NAME: FARHAD KHAN FATHER'S NAME: MUSTAFA KHAN MOTHER’S NAME: NISHA KHAN DOB: 19-12-1988

 MOBILE NO: +918817088205

ADDRESS: H .NO 1/B,SEC-10 BHILAI NAGAR

## DECLARATION

I here by declare that the details furnished in this resume are true to the best of my knowledge and belief.

 Date:

 Place: Bhilai **(FARHAD KHAN)**