

DEVPRASAD BANGERA

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Professional Summary

Dynamic and adaptable sales professional with over 8 years of experience in automobile sales and event coordination. Known for persuasive communication, customer-centric service, and consistently exceeding sales targets. Proven ability to build lasting client relationships, lead teams, and deliver high-quality service in fast-paced environments.

Core Skills

- Product & Service Demonstration
- Sales Strategy & Lead Development
- Customer Relationship Management
- Market Trend Analysis
- Team Building & Leadership
- Upselling & Cross-selling
- Event Coordination
- Target Achievement

Professional Experience

Sales Consultant

Shreenath Hyundai - Andheri West, Mumbai | Jun 2025 - Present

- Advising customers on vehicle selection, financing options, and after-sales services.
- Demonstrating product features aligned with customer needs.
- Maintaining high customer satisfaction throughout the sales cycle.

Sales Executive

Sai Service Pvt Ltd Arena - Kandivali West, Mumbai | Apr 2017 - Mar 2025

- Successfully closed high-value sales and consistently exceeded quarterly targets.
- Fostered repeat business through exceptional service and follow-ups.
- Conducted vehicle demonstrations, maintained showroom standards, and nurtured leads.
- Awarded multiple performance recognitions for top sales achievements.

Event Coordinator (Freelance)

Mumbai, India | Jul 2013 - Oct 2013

- Managed end-to-end event production, liaising with vendors and supervising on-site activities.
- Key projects include Reliance 100 CEOs Meet, Fair & Lovely Launch, Voice of Mumbai, and others.

Achievements

- Top Performer in Car Sales, Borivali Location (FY 2024-25)
- 1st Runner-Up in Sales, Borivali Location (FY 2023-24)

- 2nd Runner-Up in Sales, Borivali Location (FY 2022-23)
- Multiple accolades from Maruti Suzuki: Emerging Star, Sales Expert
- Recognized as Best Sales Expert across Mumbai (2024-25)

Education

- M.Com - Commerce (Part 1), University of Mumbai - Mumbai | 2016-2017
- B.Com - Commerce, Thakur College of Science & Commerce - Mumbai | 2012-2015
- Diploma in Event Management, NAEMD - Mumbai | 2013-2014
- HSC - Commerce, NMFC - Mumbai | 2010-2012
- SSC, St. George High School - Mumbai | 2010