

DALVEER DHILLON

PROFESSIONAL SUMMARY

DYNAMIC AND RESULTS-DRIVEN STORE MANAGER WITH OVER 5 YEARS OF EXPERIENCE IN THE AUTOMOBILE INDUSTRY, SPECIALIZING IN SALES AND CUSTOMER RELATIONSHIP MANAGEMENT. PROVEN TRACK RECORD OF DRIVING REVENUE GROWTH, MANAGING HIGH-PERFORMING SALES TEAMS, AND OPTIMIZING STORE OPERATIONS TO EXCEED PERFORMANCE TARGETS. ADEPT AT INVENTORY MANAGEMENT, STAFF TRAINING, AND IMPLEMENTING EFFECTIVE SALES STRATEGIES TO ENHANCE CUSTOMER SATISFACTION AND LOYALTY. STRONG LEADERSHIP, COMMUNICATION, AND PROBLEM-SOLVING SKILLS, WITH A FOCUS ON DELIVERING EXCEPTIONAL CUSTOMER EXPERIENCES AND ACHIEVING BUSINESS GOALS.

CONTACT: 9056436869

EMAIL:

dalveer9412115859@gmail.com

EDUCATION

GRADUATION, 56% BA
DAV COLLEGE, CHANDIGRAH, PU
12TH -2014 PERCENTAGE: 66%
10TH -2012 PERCENTAGE: 62%

PROFESSIONAL EXPERIENCE

AGENCY MANAGER

EICHER TRACTOR AUTOMOBILE AGENCY, MEERUT

JUNE 2019-PRESENT-

- OVERSAW DAILY STORE OPERATIONS, INCLUDING INVENTORY MANAGEMENT, SERVICE DELIVERY, AND SPARE PARTS DISTRIBUTION TO CUSTOMER LOCATIONS WITHIN DEFINED TIMEFRAMES.
- SUCCESSFULLY LED AND SUPERVISED A TEAM OF 4 SALESMEN, FOSTERING A COLLABORATIVE AND HIGH-PERFORMING WORK ENVIRONMENT THROUGH EFFECTIVE LEADERSHIP AND COMMUNICATION.
- ACHIEVED AN ANNUAL SALES TARGET OF 45 TRACTOR UNITS, CONTRIBUTING SIGNIFICANTLY TO THE AGENCY'S REVENUE GROWTH.
- ENSURED THE AGENCY PREMISES AND OPERATIONAL ASSETS WERE WELL-MAINTAINED AND COMPLIANT WITH SAFETY AND ORGANIZATIONAL STANDARDS THROUGHOUT THE TENURE.

KEY SKILLS

TECHNICAL SKILLS:

DATA ENTRY, DATA MANAGEMENT, MS WORLD, MS EXCEL, EMAIL MANAGEMENT

PERSONAL SKILLS:

MANAGEMENT SKILL
LEADERSHIP
COMMUNICATION
CUSTOMER HANDELING
TEAMWORK

SOFT SKILLS:

CRITICAL THINKING
EMOTIONAL INTELLIGENCE
ADAPTABILITY
QUICK LEARNER