

# Monmeet Roy

## RELATIONSHIP MANAGER

### Profile

Phone:  
9993060796

Email:  
monmeetroy77@gmail.com

Nationality:  
Indian

DOB:  
22.01.1998

Gender:  
Male

### Key Skills

- Communication  
★★★★★
- MS Office  
★★★★★
- Creative ideas  
★★★★★
- Sales Reporting  
★★★★★
- Customer service  
★★★★★
- Sales targeting  
★★★★★
- Account Management  
★★★★★
- Strategic planning  
★★★★★
- Leadership  
★★★★★
- Sales presentation  
★★★★★
- Sales event  
★★★★★
- Decision - making  
★★★★★
- Time management  
★★★★★
- Customer complaint resolution  
★★★★★

### Summary

Seeking a challenging and fast-paced role where I can leverage my skills and experience to make a significant impact. Excited to contribute to an organization that values continuous learning and growth.

### Education

Graduate (Arts & Humanity)

Kalinga University

Jan 2022 – Jun 2024

### Experience

Shreenath Kia (MUMBAI)

Relationship Manager

Jan 2024 – Continue

Maruti suzuki india ltd (Sky Automobiles)

Customer Relationship Manager

Apr 2018 – Dec 2022

- Communication, creative and social. Goal oriented manager with distinguish experience in industries and proven leadership abilities. Expert in increasing productivity and customer satisfaction while driving revenue and sales. performance oriented sales leader offering exceptional record of achievement over 2020 year career.

Lamaison Citroen ( City Cars)

Customer Relationship Manager

Feb 2023 – Jan 2024

- Strategic and analytical approach to solving problems, bringing customers and accomplishing profit targets. Talented in identifying and capitalizing on emerging market trends and revenue opportunities. Organized and dependable candidate, successful and managing mupmltiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

### Achievement

Employee of the month (3 times)

Emerging Star

LANGUAGES

- Hindi
- Bengali
- Chhattisgarhi
- English