

CONTACT

Raja Kumar



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OBJECTIVE

Eager to embark on a career in parts management, I am committed to applying my recent degree in Supply Chain Management and my passion for the automotive industry to effectively contribute to inventory accuracy, cost control, and supply chain efficiency, with the objective of driving significant process improvements.

EXPERIENCE

10 June 2024 - Till  
Now

- Spare Parts Manager**  
Royal Enfield
  - Managing the inventory, procurement, and distribution of spare parts for motorcycles. Availability of parts to support service operations, maintains inventory accuracy, and contributes to customer satisfaction through timely delivery and excellent service. Maintain optimal inventory levels to avoid overstocking or stockouts. Conduct regular stock audits to ensure accuracy and accountability.
  - Identify fast-moving, slow-moving, and obsolete inventory to make informed procurement decisions. Coordinate with service advisors and technicians to ensure availability of required spare parts.
  - Support customers by recommending and providing the right spare parts for their motorcycles. Address customer inquiries and complaints regarding spare parts promptly. Ensure accurate billing and documentation of all transactions.

27 March 2023 - 31  
December 2023

- Retail Partner**  
Bajaj Allianz Life Insurance Company
  - Involves promoting and selling life insurance products to retail customers. Engaging with clients to understand their financial goals and providing suitable insurance solutions. Achieving individual and team sales targets set by the company. Recruitment, Team Management, Team Development is major work.
  - Location - Kolkata(West Bengal)
  - Reason for leaving the job - No Fixed Salary.

7 July 2018 - 1  
March 2023

- Spare Parts Executive**  
Royal Enfield
  - Managing and organizing the inventory of motorcycle parts, ensuring accurate and timely handling of parts for servicing, repairs, and sales. Order Picking and Preparation. Organize and maintain the storage of parts for easy accessibility. Inspect parts for damages, defects, or missing items before issuing. Ensure all parts are labeled and stored correctly to maintain quality. Maintain accurate documentation of parts received, issued, or returned.
  - Reason for leaving the job - Increment Issue .

July 2017 - March  
2018

- Telecaller**  
Contraction and Hardware Company
  - Contacting individuals or businesses to collect debit payments on behalf of a company.
  - Location - Patna(Bihar)
  - Reason for leaving the job - Less Salary

EDUCATION

2020	<ul style="list-style-type: none"><li>Lalit Narayan Mithila University Darbhanga(Bihar) Bachelor of Arts(History Hons) 56.6%</li></ul>
2017	<ul style="list-style-type: none"><li>Lalit Narayan Mithila University Darbhanga (Bihar) Intermediate of Science(Mathmatics) 49.4%</li></ul>
2015	<ul style="list-style-type: none"><li>SVR High School Teghra(Bihar) Matriculation 61.6%</li></ul>
SKILLS	<ul style="list-style-type: none"><li>Spare Parts Management of Automobile Industry 2 Wheelers.</li></ul>
INTERESTS	<ul style="list-style-type: none"><li>Traveling</li><li>Listings Music</li></ul>
LANGUAGES	<ul style="list-style-type: none"><li>• Hindi • English(Basic)</li></ul>
RELIGION	<ul style="list-style-type: none"><li>Hindusim</li></ul>
FAMILY MEMBERS	<ul style="list-style-type: none"><li>Father - Businessman(Bycle Repair Shop)</li><li>Mother - Housewife</li><li>Elder Sister - Married Housewife</li><li>Younger Sister - Student</li><li>Younger Brother - Salaried Person</li></ul>
WEIGHT	<ul style="list-style-type: none"><li>60 KG</li></ul>
HEIGHT	<ul style="list-style-type: none"><li>5'6 Feets</li></ul>
CATEGORY	<ul style="list-style-type: none"><li>OBC</li></ul>
STATUS	<ul style="list-style-type: none"><li>Single</li></ul>
RELIGION	<ul style="list-style-type: none"><li>Hindusim</li></ul>
NATIVE	<ul style="list-style-type: none"><li>Teghra, Begusarai(Bihar) 851133</li></ul>
S/O	<ul style="list-style-type: none"><li>Vinod Soni</li></ul>
DOB	

- 10 June 1999