

Managerial skills to drive business growth, capitalize on new revenue potential, and manage all aspects of daily business operations. Expertise in Market strategies, procuring, outsourcing, customer relationship/retention of customers, staff training, motivation and mentoring. Proactive leader with refined business & personal skills. Facilitate a team approach to achieve organizational objectives, increase productivity and enhance team morale.

- Quick study and ability to easily grasp and put into application new ideas, concepts, methods and technologies. Dedicated, innovative and self-motivated team player.
- Exceptional leadership, organizational, oral/written communication, interpersonal, analytical, and problem resolution skills. Thrive in both independent and collaborative work environments.

GEORGE KURIAN



Chempadiyil
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Current Location: India
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Skype id: - georgekurian7736
Date of Birth: 04 Nov 1979
Gender: Male
Nationality: Indian
Marital Status: Married
Last working Profile: Project Supervisor – **Afro drill Lda, Mozambique.**
Overseas Work Experience: **4 years (2007-2011)**
Current work experience: **Chempadiyil Tradings** from 2011 = (still continuing)

Current Job Profile: - Working as freelance/ lesioning agent for Siemens & other MNC electrical switchgear companies HT electrical products for utility & private customers (KSEB, CPWD, PWD,) in B2B business. Handling enquires from MEP and high raise projects, providing and arranging technical and pricing quote and arranging discussion with MEP consultants, contractors and clients, finding new enquiries, inventory management, issuing purchase orders within suppliers and manufactures, arranging logistics, GST B2B & B2C billing in ERP, providing technical support for installation, commissioning and charging the equipment.

Abroad job experience: - **Indian govt project phase 1& 2(promoted by the Indian govt for Mozambique from Exim Bank Of India**

Roles: project supervisor (Zambezi a Province)

Employer: Afro drill Lda

Rural water Project working profile as Project Supervisor @ Mozambique (Zambezi a province)

Working as PROJECT SUPERVISOR for **AFRODRILL LDA** which is the major contractor for NGO organization like UNICEF, CARE, WORLD VISION, Govt of INDIA projects in REPUBLIC DE MOZAMBIQUE

Doing Geo-search for the rural water development projects for Mozambique Govt.

Working with the specification given by the NGO's & with Agua Rural Dept of Mozambique.

Getting work order and list from DPPOH (Mozambique Govt dept of planning and water) we will do research for water in instructed communities in interior Mozambique, supervising research for the bore wells drilling points with machines, drilling supervision, inventory management, handling different teams in different stages of work (bore test, water test (conductivity test),supervising for platform works, supervising of fixing hand pumps, preparing the paper works(bore well report, water report, caudal report, Platform report, making work progress Reports ,Maintaining a record of work done, Looking for Electronic and Manuel Parts catalogue, Ordering of Rig Drilling parts, Rig vehicle Parts, compressor parts and Support Vehicle parts.

Automobile Work experience in: Karali Ford, Hilton Hyundai, Marikar Skoda, Nippon Toyota

Total Automobile Experience: 6 Years (2001 to 2007) 1 year as technician + 4 year as service advisor +1 year as Assistant service manager (ASM)

Automobile working profile: -

Co-coordinating front office and workshop with customers grievances, **M**onitoring of appointment and opening job cards for vehicles, **C**hecking vehicle history of the booked vehicle before service, **G**reeting the customer while arrival, Giving Instruction to Service advisors for **J**ob card opening, **G**iving estimate of time & cost, **M**onitoring of spare parts availability for the required job, **R**eporting Branch head service about

the workshop daily status, Job card verification, Job card filing, Daily reporting to Branch head service.
Raising of VOR for the non-available parts & monitoring its status & reporting the customer

Making daily report of the workshop revenue & mailing to Branch Head service.

Maintaining a record of work done

Looking for Electronic and Manuel Parts catalogue, Internet and e-mailing.

Daily monitoring of Labor Revenue Target and Parts Revenue Targets and taking adequate measures

Highest Degree Held: Diploma in Mechanical Engineering, **Hindustan Institute of Engineering Technology (HIET), Diploma in Indian Motor Industry (AMIMI)**

Preferred Job Location: Thiruvananthapuram

Desired Job Type: Full Time / Part time

International Languages known: **English, Portuguese**

Local languages Known: **Malayalam, Tamil, Hindi**

Passport No: J7359912 (NEW), B5964095 (OLD)

Indian Driving License: NO: -2/1297/2001 Valid 14/02/2001 – 13/02/2021 Renewed till 30/03/2031

Mozambique Driving License: SADC License no: 10114416/1 valid 15/07/2009 – 14/07/2014

International Certificate for Vaccination: Yellow Fever Vaccinated Valid 25/5/2009 – 19/05/2019

Other Academic:

MS Office 2000-SSI LIMITED

Doing PDSL – Keltron

Doing SAP (MM)

Training Attend:

Service Advisor Level-1 course from HYUNDAI (HML)

DEALER MANAGEMENT training from TOYOTA (TMC)

TOYOTA INNOVA introduction module [TOYOTA MOTOR CORP, INDIA]

Hobbies:

Music, Rider, Traveling, Explorer

DECLARATION

I hereby declare that the given details are correct to the best of my knowledge and belief.

S/d

28/04/2025

GEORGE KURIAN

Thiruvananthapuram