VALIYAKATH AMEENULLAH

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EDUCATION

Bachelor of Commerce ST THOMAS COLLEGE , THRISSUR

SKILLS SUMMARY

MACHINE LEARNING
PROJECT MANAGAMENT
NEGOTIATION
QUALITY AND TIME MANAGMENT
Marketing

LANGUAGE

English

Hindi

Arabic

Malayalam

PERSONAL DETAILS

DATE OF BIRTH - 15/04/1970

NATIONALITY - Indian

MARITAL STATUS - Married

WORK EXPERIENCE

2021-2024 DUBAI, UAE T H GARAGE

BODY SHOP MANAGER

- Manage day-to-day operations of body shop.
- Controls accounts receivables for body repair works
- Assessed vehicle damage to determine the cost of repair for insurance claim settlement
- Monitors progress and completion of vehicles and ensure proper repair

2010-2020 DUBAI, UAE GOLDEN CHANCE AUTO

FLOOR MANAGER

- Implements and maintains a prospect tracking and follow up system
- Assist in development of improvement programs for sales
- Conduct sales training meetings
- · Direct and schedules the activities of all departments

2000-2010 DUBAI, UAE ROYAL FALCON WORKSHOP

BODY SHOP MANAGER

- Knowledge of the preparation, processing and interpretation of repair orders
- · Ability to estimate cost and price of needed vehicle repairs
- Knowledge of warranty guidelines to repair orders
- Implements aggressive marketing plan

1991-2000 ABU DHABI, UAE GALADARI ENGINEERING

SALES EXECUTIVE

- Maintain customer relationship
- Performing CIST benefit analyses of existing and potential customers
- Supply management with reports and customer needs
- Research market and competition