

ATUL KUMAR MISHRA

Add :- F-002, Rashmi Pink City Phase-I, Behind Don Bosco School, Naigaon (E), Vasai.

Mobile:- 9372491380

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CAREER OBJECTIVE:

To be a part of reputed organization in the area of Sales and marketing, having scope for utilization and improvement of skills, knowledge and experience with a wider scope for growth with the organization.

EDUCATIONAL QUALIFICATION

Year	Degree	Institute	Board /Univ.	Percentage
2012	BCA	Sampurnanand Vishwavidyalaya, Varanasi	Uttar Pradesh	62%
2009	HSC	P.R.T.I.C, Rohi	Uttar Pradesh	62%
2007	SSC	Mahavir Intermediate College	Uttar Pradesh	67%

WORK EXPERIENCE

- Organization** : Sai auto - Hyundai, Dahisar-East.

Post : Sales Consultant

No. Of Years : 5 Years

Job Profile : Walk in customer Handling, Giving introduction & detailed specification regarding product information to customer, Giving/ arranging door delivery test drive service to customers, providing after sales service to clients, Handled Client/ Customer documentation part related to product, Meeting Bank Manager's/ Marketing Team members for arranging Loan Mela's, Participating in Showroom's promotional & advertising activities.
- Organization** : **Heritage motors pvt Ltd**

Post : Sales Consultant

No. Of Years : 1 Year

Job Profile : Walk in customer Handling, Giving introduction & detailed specification regarding product information to customer, Giving/ arranging door delivery test drive service to customers, providing after sales service to clients, Handled Client/ Customer documentation part related to product, Meeting Bank Manager's/ Marketing Team members for arranging Loan Mela's, Participating in Showroom's promotional & advertising activities.

3. **Organization** : Concorde Motors India Ltd – Tata Motors, Prabhadevi, Dadar.
Post : Sales Consultant
No. Of Years : 5 Years
Job Profile : Walk in customer Handling, Giving introduction & detailed specification regarding product information to customer, Giving/ arranging door delivery test drive service to customers, providing after sales service to clients, Handled Client/ Customer documentation part related to product, Meeting Bank Manager's/ Marketing Team members for arranging Loan Mela's, Participating in Showroom's promotional & advertising activities.

4. **Organization** : Ola cars Ltd
 Andheri East.
Post. : Brand Champion
No. Of Years. : 1 Years
Job Profile. : Pre owned cars sales

COMPUTER SKILLS

Languages	C, C#.
Database	SQL-Server.
Operating systems	Windows98, 2000, XP.
Web designing	Javascript,HTML,XML,CSS.
Development methodology	Object oriented programming.

KEY SKILLS

- Good analytical skills, Confident. . Result oriented approach.
- Passionate for seeking excellence in my performance. . Good communication skills.
- Believes in teamwork and Team performance. . Comprehensive Problem-Solving abilities.
- Ability to Deal With People diplomatically. . Willing to Learn, Hardworking.

EXTRA CURRICULAR ACHIEVEMENTS

- Participated in College and School level Debate and Essay Competition and received Applauds.
- Event organizer in all School and College Annual day Functions and Other technical events.

PERSONAL DETAILS

- **Date of birth** : March 1st 1992.
- **Marital Status** : Married
- **Languages known** : English, Hindi, Marathi & Gujarati.
- **Hobbies and Interests** : Listening Music, Playing chess, Cricket.
- **Permanent ADD** : F-002, Rashmi Pink City Phase –I, Behind Don Bosco School, Naigaon (E), Vasai.

DECLARATION

I hereby declare that all the information provided by me in this application is factual and Correct to the best of my knowledge and belief.

DATE: 22/07/2022

(ATUL KUMAR MISHRA)