

CAREER OBJECTIVE:

Seeking a position to utilize my skills and abilities in a Reputed Company that offers professional growth while being resourceful, innovative and flexible.

SOFTWARE EXPOSURE:

- Auto CAD- 2012.
- Solid Works 2014
- Programming Languages : C, C++

ON GOING COURSE:

- Data Science With Python* (March 2022- Sept 2022)

PROFESSIONAL EXPERIENCE:

1.EXOTIC LEARNING (ED-TECH):

Duration : Dec 2022- Sep 2023

Position Held : Business Development Training Manager (BDTM).

Roles and Responsibilities:

- Sourcing new clients and identifying potential sales leads.
- Pitching business products and services and delivering presentations to prospects.
- Contacting the clients through phone calls and emails.
- Training team members in achieving their sales targets.
- Team management.

2.BEKO FISHING AND MARINE ENTERPRISES:

Duration : May 2020- March 2022

Position Held : Design Engineer.

Roles and Responsibilities:

- Interface with customers and identify their needs.
 - Research opportunities for new products and create prototypes.
 - Designing manufacturing processes and products.
 - Assessing product usability and safety.
 - Writing reports and presenting results to managers and customers.
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3.CAI MAHINDRA PVT LTD

Duration : Jan 2018-April 2020

Position Held : Senior Service Advisor.

Roles and Responsibilities:

- Writing service orders and descriptions of problems and repairs.
- Explaining repairs to customers.
- Managing a team of 3 service advisors for express maintenance vehicles.
- Test-driving vehicles to confirm service repairs.
- Estimating the cost and time needed for repairs.
- Handling customer complaints.

4 . CONCORDE MOTORS INDIA LTD (A Certified TATA MOTORS Dealer)

Duration : Dec 2016-Dec 2017

Position Held : Service Advisor & Team Leader

Roles and Responsibilities:

- Was Team leader taking care of a team of 15 members for a particular section at floor.
- Assisting a team and maintaining safety precaution of each members.
- Inspection on tools and taking note on each and every tool available.
- Greeting customers and scheduling service appointments.
- Observing customers' concerns and comments.
- Writing service orders and descriptions of problems and repairs.
- Explaining repairs to customers
- Handling customer complaints

Areas of expertise:

- Automobile service and warranty.
- Dealer development
- Preparing SOP.

Project Work:

- **Design and Fabrication of Screw down machine.**
 - The screw down machine is used to screw down the tightening screws of the belt tensioner of JCB, M&M and Hyundai.
 - The bolt to be screwed is manually placed at the screwing location and then the bolt is screwed by a nut runner (Rexroth make).
 - Another major disadvantage of the existing machine is that when the tool operates under pneumatic pressure, the impact may cause damage to the tool as well as the component.
 - An area sensor is used to ensure the operator's safety.

Co-Curricular Activities:**Paper Presentation:**

- Have presented a paper on Recovering Waste Heat from Vehicle's Exhaust Pipe at Sri Krishna College of Engineering and Technology- Coimbatore in the year of 2014.

Workshops Attended:

- Attended two days workshop on MAT LAB, PLC, HMI AND VFD at SNSCT.
- Attended three day workshop on "HANDS OF TRAINING ON MECHATRONICS" at Kongu engineering college-Erode.

In- Plant Training:

- Trained as a "PCB Designer and Manufacturer with Electronics Fundamentals" at SUNSHIV ELECTRONICS- Coimbatore.

ACADEMIC CHRONICLES:

S.NO	STANDARD / QUALIFICATION	INSTITUTION	UNIV/ BOARD	PERCENTAGE	YEAR
1	B.E (MECHATRONICS ENGINEERING)	SNS COLLEGE OF TECHNOLOGY	ANNA UNIVERSITY	6.40 CGPA	2011-2015
2	H.S.C	BANNARI AMMAN	STATE BOARD	83.1%	2011
3	S.S.LC	ST MARYS HOMES MATRIC	MATRICULATION	61%	2009

Personal Data:

Father's Name : Mr. J.Ramamoorthy.
Linguistic Proficiency : English, Tamil (Read, write and speak).
Address : S/O Mr J.Ramamoorthy,
Vignesh Nivas, 43/33 C3
Sakthi Malai road,
Kotagiri 643-217, The Nilgiris.

Place :

Date :

Vignesh.R
