



ANANTH M

PROFILE

Intend to launch my career in a company where excellence is a way of life and serve organization through my hard work, sincerity and innovative ideas. Having experience from procurement to sales. Customer interaction is my strong base.

CONTACT

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WORK EXPERIENCE

KANSAS OVERSEAS CAREERS

(Sales Immigration consultant) May 2023- Oct 2023

- Explaining various visa products to cold calling customers from CRM software.
- Convert cold calling customers to warm call.
- Obtaining customer information and other relevant data.
- Asking questions to the customer and understanding their specifications
- Based on their qualification and experience, we suggest best visa for their career.
- Suggest my customers to take internal evaluation report.
- Based on that report we will suggest appropriate visa and charges applicable for the immigration process.
- Strong knowledge in Canada permanent residence (PR) visa.

HINDUJA GLOBAL SOLUTIONS (HGS)

(Sales executive) April 2022- Oct 2022

- Selling APOS machines to merchants
- Daily merchant visit
- Achieving everyday targets
- Good convincing knowledge
- Selling different plans to different merchants based on their requirements .

TEAM LEASE SERVICES

(Sales Executive)
(March 2020 – July 2020)

- Sold cards to different co-branded SBI cards to customers.
- Knowledge of selling and convincing
- Sold two cards per day.
- Good relationship with customers.

CAPITAL HONDA (Job Scheduler)
(June 2018–November 2019)

- Allocate repair orders to concerned service technicians.
- Handling 4 road testers for service jobs
- Ensured at least 10 complaints were addressed on daily basis.
- All customer complaints were resolved successfully with skilled road testers.
- Ensured on time delivery to customer end.

TVS Brakes India (Graduate Apprentice trainee)
(October 2012–June 2013)

- Worked in Quality Assurance Department and conducted pre- dispatch inspection.
- Checked 20 pallets on daily basis and increased quality rate from 2.35% to 4%
- Reduced defect rate and minimized the scrap.
- Identified defects and ensured immediate containment action

SKILLS

- MS Office

EDUCATION

B.E Mechanical Engineering (2008-2012) – (First class) from Sri Ramanujar Engineering College, Vandalur

HSC (2008) with First Class and **SSLC** with Distinction from Nehru Government Boys Higher Secondary School