

CURRICULUM VITAE

ANAND KUMAR BISEN

PermanentAddress:

At.Pondi Post.NewargaonTh.Lalburra
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CurrentAddress:-

H.no.81Lavanya Photo Studio
Regiment Road,Shahjanabad,Bhopal
Mo.7974727426

CAREER OBJECTIV

To Learn constantly at the work place. Enhance my skills get knowledge and use the knowledge thus obtained in adding as much value to the institution as much as I derived from it .

ACADEMIC QUALIFICATION

- ❖ High School pass from MP Board at year 2005. (percentage)
- ❖ Higher Secondary School pass from MP Board at year 2007. (percentage)
- ❖ BCA (Bachelor of Computer Application) From MMYVV Jabalpur at year 2011. (percentage)
- ❖ MBA (HR and Finance) From SRK university at year 2020. (percentage)

OTHER QUALIFICATION

- ❖ D.EL.ED from MP Board at year 2014.
- ❖ Tally ERP9 from surya computer Bhopal at year 2018.

ROLA AND RESPONSIBILIT

- ❖ Business development and new dealer appointment in the assigned region.
- ❖ Preparing territory sales and marketing strategies.
- ❖ Training and guiding sales representative.
- ❖ Travelling to the assigned territory as and when required.
- ❖ Understanding the needs and requirements of dealer in the assigned territory.
- ❖ Explaining the dealer about the product and services offered by the company .
- ❖ Taking feedback from the dealer on a timely basis.
- ❖ Maintaining a healthy relationship with the channel partner..
- ❖ Motivating the sales Representatives and other team member.

SKILLS

- ❖ Presentable personality with Good Communication.
- ❖ Business Development and Lessoning.
- ❖ Result-oriented Hard working.
- ❖ Intra-departmental Coordination / Strong team member.
- ❖ Problem solving attitude.

WORKING EXPERIENCE

- ❖ Current working in Hop Electric mobility Pvt.Ltd as Sales Manager for MP & CG (2W Segment) from Aug.2023.
 - New OEM appointing and business development in given Territory.
 - Planning for Marketing activity and making the sales Strategy according to the market.
 - Giving the sales training to OEM sales representative .
 - Taking Daily sales report from the OEM .
- ❖ Nov. 2021 to July. 2023 working as Corporate Relationship Manager in Ocean Motors Pvt. Ltd.
 - Event Organization.
 - Team Handling.
 - Planning for Marketing activity and making the sales Strategy according to the market.
 - Giving the sales training to sales representative.
- ❖ Sept.2013 till Oct.2021,served in SARVOTTAM HOSPITAL as HR Manager and Accountant .Active participation in NABH accreditation. Handling HR work with Accounts.
- ❖ Started the Carrere in 2011with L.B.S.Hospital as Receptionist& Night Manager till 2013.

PERSONAL INFORMATION

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|----------------|---|---------------------------|
| Date of Birth | : | 31 st Oct 1989 |
| Name of Father | : | Basant Kumar Bisen |
| Nationality | : | Indian |
| Religion | : | Hindu |
| Marital Status | : | Married |
| Language Known | : | Hindi & English |

DECLARATION

I Hereby declare all the statements made in above information are correct to the best of my knowledge and belief.

Place : Bhopal
Date :

(Signature)
(ANAND KUMAR BISEN)