



AMIT KUMAR

Sr. Sales Executive

CONTACT

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H.No.1568, Sector16, Faridabad

EDUCATION

B.Tech in Mechanical Engineering from Geeta Engineering College Panipat From 2016 - 2020

Polytechnic Diploma in Medical Engineering From PDM College of Eng Karsindhu Jind
From 2012 - 2015

One month Summer Training from Haryana Power Generation Corporation Ltd, Panipat (Haryana) in Coal Handling Plant for period 16th June, 2013 to 17th July, 2013

SKILLS

Management Skills

B2B/B2C Sales

Client Relationship Management

Marketing Skills

Negotiation

Revenue Growth

Creative Thinking

Handling Pressure

ABOUT ME

I am looking for an opportunity in a reputed organisation which will help me deliver my best and upgrade my skills and meet the demands of the organisation. I Wish to learn and grow as a professional and an individual while working in an environment which is professionally challenging and requires full use of the acquired knowledge.

EXPERIENCE

Sales Executive (Electric Vehicle)

Winning Fuels Mobility Pvt LTD

2022 - 2025

Currently Working

Spearheaded sales initiatives that led to a 60% increase in revenue over 3 years.

Mentored a team of 4 junior sales reps, improving performance by 40%.

2014 - 2015

Bharat Gear's

Proficient in operating various CNC machines (Lathe, Mills, grinder etc.)

2015 - 2020

Polaris India Pvt Ltd.

Assembling Of Off Road Vehicles of Polaris India Pvt Ltd Quality

Inspection of bikes and off road Vehicles. Handling of Technical

faults and Software at outlets of Indian Motorcycle at different

places in India. Supervisor in CKD Plant of Indian Motorcycle which

is an American Brand of Super Bikes.

LANGUAGE:

English

Hindi

INTEREST:

Travelling

Reading

PERSONAL DETAILS

Date of Birth : 02/07/1995

Marital Status : SINGLE

Nationality : INDIAN