AKSHAY SAWANT

EDUCATION

- I have completed my graduation in Bachelor Of Engineering from University Of Mumbai in Electronics And Telecommunications Engineering with 6.70 CGPI (63.17%) in August 2021.
- I have completed my other graduation with the help of distance learning from Yashwantrao Chavan Maharashtra Open University, Nashik in Bachelor Of Computer Applications with 7.70 CGPA in September 2021.
- I have completed my twelfth from Maharashtra State Board Of Secondary And Higher Secondary Education. Pune with 63.50% in February 2012.
- I have completed my tenth from Maharashtra State Board Of Secondary And Higher Secondary Education, Pune with 95.09% in March 2010.

WORK EXPERIENCE

- **TELEPERFORMANCE GLOBAL SERVICES PRIVATE LIMITED, MOHALI (MAY 2022 – OCT 2022)**

• Customer Relationship Manager:

- Speciality in Apple System Recovery which includes handling high valued customers of Flipkart via Flipkart Voice Process.
- Planning, developing and overseeing market strategies.
- Promotion of brand, product and services.
- Market research, trend evaluation and analyzing customer activities to identify business opportunities.
- Sales support coordinator, quote preparation, cold calling, lead generation.
- Follow up with principle companies, updating customers on product delivery.

CONTACT

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akev6893@gmail.com

HOBBIES

Writing
Playing Football
Playing video games
Travelling
Photo editing

- **Modi Hyundai Kalyan (February 2024- Present)**

- **Sales Consultant :**

- To look after walk-in customers.
- Show them the vehicle they are interested in.
- Explain features and other details of the vehicle.
- Offer test drive if needed.
- Maintain the soft functioning of the daily process in the showroom.

SKILS

- I have good communication skills in English as well as in languages like Hindi and Marathi.
- I have good understanding of telecommunication sector as well as smartphone related tech stuff.
- I am good listener which can be helpful in resolving problems of customers it is also helpful in working as a team to provide desired output for company.

TECHENICAL SKILS

- I have basic knowledge of programming languages like C, Java and Python.
- Currently I am doing Python Crash course on Coursera.
- I also have basic knowledge of photo editing software like Photoshop and Canva.

DECLARATION

- I hereby declare that the above mentioned details are true to the best of my knowledge.