



Abhiyanjeet

Dispatch Head

 Faridabad, HR 121001

 91 8383053784

 raiankit1609@gmail.com

Dynamic leader with proven expertise in fostering collaborative environments and streamlining operations at Sanchi Industries Pvt. Ltd. Excelled in route planning and sales support, achieving significant cost savings and enhancing team performance. Skilled in negotiation and change management, ensuring high-quality service delivery and operational excellence.

Skills

Daily reports
Route planning
Maintenance recordkeeping
Sales support

Work History

2023-01 - Current

Dispatch Manager

Sanchi Industries Pvt. Ltd. , Faridabad, India

- Managed a team of dispatchers, fostering a collaborative work environment to ensure smooth operations.
- Streamlined communication processes for better coordination between drivers, customers, and warehouse staff.
- Promoted safety culture among drivers by reinforcing compliance with regulations and conducting regular safety meetings.
- Collaborated with sales teams to create efficient delivery schedules that met both company objectives and customer expectations.

2022-01 - 2022-11

Operations Lead

Zoop India Pvt. Ltd., New Delhi, India

- Managed daily operations, ensuring timely delivery of high-quality products and services to clients.
- Conducted regular performance assessments, providing constructive feedback and identifying areas for growth and development among team members.
- Championed change management efforts across organizational

departments, assisting employees in adapting to new policies or procedures effectively.

- Reduced operational costs through continuous improvement initiatives and cost-saving measures.

2021-02 - 2021-12

Purchasing Manager

Maharani AutoTech Pvt. Ltd., Faridabad, India

- Managed supplier relationships to ensure timely delivery of products and services.
- Achieved cost savings by negotiating contracts and pricing with suppliers.
- Sourced vendors, built relationships, and negotiated prices.
- Evaluated supplier performance through regular audits and assessments, ensuring compliance with quality standards and contractual terms.



Education

2021-03

Bachelor of Business Administration

DAV Institute of Management - Faridabad, India

2018-03

Passed 12th From

Karam Bhumi Senior Secondary School - Faridabad, India

2016-03

Passed 10th From

Bharat Public High School - Faridabad, India



Personal Details

Date of Birth : 16/09/2000

Nationality : India

Marital Status : Single

Gender : Male



Languages

English



Upper intermediate (B2)

Hindi



Bilingual or Proficient (C2)



Singing, Playing Guitar and writing songs and Poetry

Singing -

I've always been passionate about singing. It started as a hobby when I was young, singing along to my favorite artists and experimenting with my voice. Over the years, I've worked on improving my skills, whether through self-practice or performing for friends and family. Singing is not just a form of self-expression for me; it's a way to connect with people emotionally.

Playing Guitar -

Playing the guitar is an extension of my love for music. I began learning the guitar during my teenage years and found it both challenging and rewarding. Over time, I've mastered a range of styles, from acoustic melodies to more rhythmic strumming patterns. The guitar allows me to accompany my singing, which has added depth to my performances.

Writing Songs and Poetry -

Writing songs and poetry is where my creativity really shines. I enjoy expressing my thoughts, emotions, and experiences through words. My songs often reflect personal stories or observations, blending meaningful lyrics with melodies. Poetry, on the other hand, is where I experiment with metaphors and language, often finding beauty in simplicity. Writing has been therapeutic for me and has helped me grow as an artist.