



Amit Kumar Thakur

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ACADEMICS

QUALIFICATION	INSTITUTE	BOARD/UNIVERSITY	YEAR
B.COM (hons)	Mittal School of Business	Lovely Professional University	2023
XII	Kalyani Public School	CBSE	2020
X	Sainik School Gopalganj	CBSE	2018

PROFILE

I am a dynamic, ambitious and highly motivated person who is always open for new opportunities and always ready to dive in learning and diversify my skills through it. With an experience of various internships that I have done, I am searching for an entry level position to begin my career in a high-level corporate world with a reputable organization.

INTERNSHIP

TECH ANALOGY (feb12 to 29march)	<ul style="list-style-type: none">Analysed and did market research of the college clubs interested for collaboration.Attended the collaboration meetings and did the collaborations with some clubs of the collegesCalled the positive leads given by the company for sales purpose and convinced them to purchase the product.
MOZOHUNT PVT LTD (1June to 15 July)	<ul style="list-style-type: none">Completed the sales task given by the company for selling their products to students and other people.Gave some insightful ideas to market their products and services and to advertise them for free.
VIRAL FISSION (March2022- April2023)	<ul style="list-style-type: none">Completed the internship where we used to collaborate with companies like Spotify, Bajaj, Bumble, Coke.Marketed their products and managed the events regarding the product or service.

EXPERIENCE

MYEQUATION(TECH-ANALOGY)	<u>SALES, MARKETING&OPERATIONS LEAD</u> Trained the new interns (10-15) under me with help assistance of a sales, marketing and operations junior lead under me, trained them about market research, calling and pitching the positive leads, etc.
SALES, MARKETING, OPERATION (April2022- April2023)	<u>SALES, MARKETING & OPERATIONS JUNIOR LEAD</u> Worked under the head team leader and learned the crisp thing and trained the positive interns about the same took the interviews and screenings of the interns who enrolled. Taking daily meetings with the team provided to me and reporting it to the head of the team.

CERTIFICATIONS

DIGITAL AGRICULTURE, EDX	Completed 4 weeks online course on digital agriculture which focused on the issues of agriculture, solution for it, how digital agriculture will be helpful etc. May 2021
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FINANCE AND ACCOUNTING, MAKE MY CARRER	Completed 25 days online training on finance and accounting which focused on various type like B2B, R2R etc, July 2021.
OVERVIEW OF FINANCIAL, MARKET-I, BOMBAY STOCK EXCHANGE	Completed 96 hours online course on overview of financial market-I, which focused on the Beginning level of stock market information and how can we start investing on stock Market, April2021.
INVENTORY MANAGEMENT, GREAT LEARNING	Completed an online course on inventory management which included introduction, about inventory management its objective, method of inventory management, EOQ, LIFO, FIFO.

POSITION OF RESPONSIBILITY

HOUSE CAPTAIN	Acted as House Captain ensuring the flow of proper discipline and information between the teacher, higher authority and the students, SSGJ, March 2017- January 2018.
CLASS REPRESENTATIVE	Acted as class representative ensuring the flow of information between teacher andStudents, KPS, April2020-December2020.

EXTRA- CURRICULAR ACTIVITIES

COMMUNITY SERVICE	Organized activities and events for spreading awareness about “Importance of Water”, Bihar, June 2020 (NCC) Organized camps for spreading awareness about “Child Labor and Child marriage”, Rajasthan, March 2019. (NCC)
PARTICIPATIONS	Participated in ‘UDAAN 4.0’- an event organized by TACHYONS, LPU, December 2020. Participated in ‘Awaz’- a debate competition organized by MOD, August 2020.
ACHIEVEMENTS	Won first prize in ‘Debate Competition’ organized by Ministry of Defense, Sainik School Gopalganj, July 2018. Won first prize in jr. Zonal level football championship organized by Ministry of Defense, July 2019.

SKILLS

- BUSINESS DEVELPOEMENT
- CUSTOMER SATISFACTION
- TIME MANAGEMENT
- NEGOTIATION
- MARKET RESEARCH
- TEAM WORK
- PRESENTATION SKILL
- CUSTOMER INTERACTION
- MICROSOFT OFFICE
- MICROSOFT EXCEL
- LEADERSHIP